

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4510</b>	<b>6 Months Ago 4423</b>	<b>Change from 4510</b>	<b>1 Yr Ago 4410</b>	<b>Change from 4510</b>	<b>2 Yrs Ago 4310</b>	<b>Change from 4510</b>	<b>3 Yrs Ago 4210</b>	<b>Change from 4510</b>
250 PF CPE	564,957	599,268	-5.73%	610,323	-7.43%	633,959	-10.88%	604,663	-6.57%
250 GTE	382,118	411,072	-7.04%	440,672	-13.29%	411,337	-7.10%	371,764	2.79%
250 GTL	1,610,283	1,482,705	8.60%	1,659,932	-2.99%	1,762,007	-8.61%	1,931,370	-16.62%
330 GT 2+2	253,271	249,215	1.63%	279,596	-9.42%	269,916	-6.17%	289,738	-12.59%
275 GTB	2,053,124	2,180,193	-5.83%	2,280,440	-9.97%	2,364,032	-13.15%	2,177,728	-5.72%
330 GTC	527,657	585,237	-9.84%	585,812	-9.93%	659,803	-20.03%	682,167	-22.65%
275 GTB/4	2,965,811	2,710,765	9.41%	2,965,204	0.02%	2,906,736	2.03%	3,135,814	-5.42%
365 GT 2+2	217,594	232,691	-6.49%	240,947	-9.69%	253,186	-14.06%	291,345	-25.31%
365 GTB/4	679,907	682,698	-0.41%	651,185	4.41%	705,680	-3.65%	776,336	-12.42%
365 GTS/4	2,308,783	2,269,322	1.74%	2,230,365	3.52%	2,152,251	7.27%	2,395,956	-3.64%
365 GTC/4	221,801	221,319	0.22%	243,138	-8.78%	286,148	-22.49%	328,472	-32.47%
365 GT4 2+2	98,936	85,533	15.67%	80,332	23.16%	75,263	31.45%	77,067	28.38%
365 GT4/BB	359,530	447,520	-19.66%	470,515	-23.59%	549,446	-34.56%	407,639	-11.80%
400 GT & A	37,975	34,300	10.71%	32,180	18.01%	32,154	18.10%	38,249	-0.72%
512 BB	266,821	293,912	-9.22%	353,450	-24.51%	301,213	-11.42%	341,754	-21.93%
400i GT & A	52,831	38,406	37.56%	42,489	24.34%	37,316	41.58%	42,058	25.61%
512 BBi	270,042	231,391	16.70%	232,574	16.11%	275,464	-1.97%	331,530	-18.55%
TR 85-87	130,174	98,923	31.59%	103,961	25.21%	123,754	5.19%	144,788	-10.09%
TR 88-91	148,463	125,556	18.24%	126,918	16.98%	132,167	12.33%	147,268	0.81%
412 GT & A	68,679	49,869	37.72%	43,390	58.28%	42,310	62.32%	44,127	55.64%
512 TR	198,244	174,678	13.49%	182,176	8.82%	223,091	-11.14%	222,335	-10.84%
456 GT	48,214	48,594	-0.78%	47,222	2.10%	48,267	-0.11%	47,896	0.66%
F512 M	378,103	418,519	-9.66%	440,267	-14.12%	426,838	-11.42%	464,317	-18.57%
F50	2,444,602	2,077,227	17.69%	2,106,516	16.05%	2,098,625	16.49%	1,855,012	31.78%
550M	104,424	114,423	-8.74%	120,096	-13.05%	135,678	-23.04%	140,890	-25.88%
550 BARCHETTA	313,619	366,929	-14.53%	368,140	-14.81%	370,317	-15.31%	445,559	-29.61%
456M GT & A	58,659	56,036	4.68%	55,818	5.09%	57,688	1.68%	55,444	5.80%
575M MARANELLO	128,456	127,636	0.64%	129,540	-0.84%	128,248	0.16%	120,481	6.62%
ENZO	2,682,005	2,495,150	7.49%	2,450,445	9.45%	2,493,650	7.55%	2,098,448	27.81%
612 SCAGLIETTI	184,501	111,286	65.79%	102,376	80.22%	110,183	67.45%	130,586	41.29%
SUPERAMERICA	446,900	405,252	10.28%	424,100	5.38%	426,274	4.84%	460,145	-2.88%
599 GTB FIORANO	182,922	178,800	2.31%	177,042	3.32%	181,381	0.85%	192,195	-4.82%
FF	146,337	159,195	-8.08%	159,924	-8.50%	184,926	-20.87%	221,297	-33.87%
F12berlinetta	232,143	236,923	-2.02%	251,701	-7.77%	272,704	-14.87%	336,823	-31.08%
246 GT	326,410	317,318	2.87%	330,988	-1.38%	293,335	11.28%	302,193	8.01%
246 GTS	381,982	336,824	13.41%	367,966	3.81%	327,253	16.72%	362,939	5.25%
308 GT4	49,144	54,349	-9.58%	51,468	-4.52%	51,530	-4.63%	43,751	12.33%
308 GTB FG	183,540	178,284	2.95%	184,162	-0.34%	199,232	-7.88%	204,058	-10.05%
308 GTB	60,048	70,608	-14.96%	77,814	-22.83%	77,020	-22.04%	84,940	-29.31%
308 GTS	63,563	64,437	-1.36%	59,125	7.51%	62,853	1.13%	67,822	-6.28%
308 GTSi	59,483	56,886	4.57%	56,833	4.66%	65,169	-8.73%	67,258	-11.56%
308 GTB QV	66,186	75,360	-12.17%	71,408	-7.31%	75,737	-12.61%	68,573	-3.48%
308 GTS QV	79,642	73,830	7.87%	73,242	8.74%	66,502	19.76%	65,407	21.76%
MON QV CAB	31,675	30,860	2.64%	31,751	-0.24%	32,670	-3.05%	33,090	-4.28%
288 GTO	2,161,436	2,414,609	-10.49%	2,373,205	-8.92%	2,236,915	-3.37%	2,261,158	-4.41%
328 GTB	92,035	96,929	-5.05%	103,332	-10.93%	85,102	8.15%	81,994	12.25%
328 GTS	92,382	92,187	0.21%	93,064	-0.73%	89,107	3.68%	82,887	11.46%
3.2 MON CPE	36,132	34,745	3.99%	34,660	4.25%	34,104	5.95%	32,033	12.80%
3.2 MON CAB	42,482	32,304	31.51%	35,239	20.55%	32,908	29.09%	37,425	13.51%
F40	1,408,961	1,268,280	11.09%	1,303,352	8.10%	1,183,678	19.03%	1,418,222	-0.65%
MON T CPE	40,331	40,078	0.63%	37,550	7.41%	36,281	11.16%	38,801	3.94%
MON T CAB	45,885	44,258	3.68%	45,206	1.50%	39,186	17.10%	42,590	7.74%
348 TB	56,648	53,732	5.43%	54,303	4.32%	51,925	9.10%	51,013	11.05%
348 TS	58,685	54,129	8.42%	54,715	7.26%	52,001	12.85%	51,763	13.37%
348 SPIDER	66,488	59,605	11.55%	64,179	3.60%	55,535	19.72%	50,923	30.57%
355 BERLINETTA	71,838	69,347	3.59%	69,101	3.96%	64,992	10.53%	61,670	16.49%
355 GTS	74,904	72,608	3.16%	73,538	1.86%	72,592	3.18%	67,595	10.81%
355 SPIDER	79,908	73,617	8.55%	77,038	3.73%	75,684	5.58%	68,234	17.11%
360 MODENA	63,645	68,858	-7.57%	69,626	-8.59%	71,698	-11.23%	75,750	-15.98%
360 SPIDER	82,403	84,724	-2.74%	87,299	-5.61%	89,266	-7.69%	95,455	-13.67%
CHALLENGE STRADALE	185,827	197,038	-5.69%	193,381	-3.91%	201,708	-7.87%	214,234	-13.26%
F430	142,425	132,210	7.73%	129,036	10.38%	128,452	10.88%	119,957	18.73%
F430 SPIDER	158,894	151,064	5.18%	145,740	9.03%	141,515	12.28%	135,294	17.44%
F430 SCUDERIA	197,030	196,482	0.28%	201,039	-1.99%	208,574	-5.53%	202,533	-2.72%
SCUDERIA SPIDER 16M	295,416	305,398	-3.27%	308,650	-4.29%	333,799	-11.50%	312,058	-5.33%
CALIFORNIA	104,010	108,448	-4.09%	115,907	-10.26%	128,346	-18.96%	141,895	-26.70%
458 ITALIA	167,184	174,367	-4.12%	180,447	-7.35%	193,460	-13.58%	206,858	-19.18%
458 SPIDER	195,909	202,887	-3.44%	211,620	-7.42%	225,199	-13.01%	251,743	-22.18%
CALIFORNIA T	154,552	169,008	-8.55%	177,502	-12.93%	195,344	-20.88%	213,378	-27.57%