

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4513	6 Months Ago 4426	Change from 4513	1 Yr Ago 4413	Change from 4513	2 Yrs Ago 4313	Change from 4513	3 Yrs Ago 4213	Change from 4513
250 PF CPE	565,307	598,435	-5.54%	606,775	-6.83%	637,946	-11.39%	603,221	-6.29%
250 GTE	383,527	399,744	-4.06%	433,102	-11.45%	413,961	-7.35%	366,805	4.56%
250 GTL	1,603,595	1,418,281	13.07%	1,662,284	-3.53%	1,763,103	-9.05%	1,867,905	-14.15%
330 GT 2+2	253,246	248,028	2.10%	271,016	-6.56%	270,103	-6.24%	281,632	-10.08%
275 GTB	2,023,182	2,109,125	-4.07%	2,247,630	-9.99%	2,351,480	-13.96%	2,170,394	-6.78%
330 GTC	540,691	571,846	-5.45%	578,734	-6.57%	664,080	-18.58%	680,887	-20.59%
275 GTB/4	2,988,994	2,621,169	14.03%	2,963,664	0.85%	2,919,107	2.39%	3,170,879	-5.74%
365 GT 2+2	217,635	236,038	-7.80%	239,881	-9.27%	262,772	-17.18%	282,133	-22.86%
365 GTB/4	675,477	672,650	0.42%	648,956	4.09%	688,909	-1.95%	776,390	-13.00%
365 GTS/4	2,289,640	2,234,078	2.49%	2,232,403	2.56%	2,144,523	6.77%	2,434,142	-5.94%
365 GTC/4	226,122	219,823	2.87%	242,995	-6.94%	277,437	-18.50%	314,536	-28.11%
365 GT4 2+2	97,342	81,581	19.32%	82,648	17.78%	74,643	30.41%	76,944	26.51%
365 GT4/BB	350,756	445,195	-21.21%	456,686	-23.20%	543,200	-35.43%	394,351	-11.05%
400 GT & A	38,050	34,659	9.78%	32,426	17.34%	32,323	17.72%	38,424	-0.97%
512 BB	265,469	280,637	-5.40%	351,002	-24.37%	295,286	-10.10%	345,380	-23.14%
400i GT & A	52,302	42,185	23.98%	45,379	15.26%	36,576	43.00%	42,151	24.08%
512 BBi	261,698	236,458	10.67%	233,073	12.28%	272,066	-3.81%	325,238	-19.54%
TR 85-87	140,692	95,357	47.54%	101,824	38.17%	120,828	16.44%	143,970	-2.28%
TR 88-91	148,572	122,317	21.46%	126,042	17.87%	131,300	13.15%	139,605	6.42%
412 GT & A	67,329	54,173	24.29%	46,152	45.89%	42,450	58.61%	44,418	51.58%
512 TR	199,660	173,393	15.15%	187,804	6.31%	220,125	-9.30%	227,148	-12.10%
456 GT	47,901	48,057	-0.32%	48,040	-0.29%	48,405	-1.04%	48,295	-0.82%
F512 M	352,192	425,158	-17.16%	439,247	-19.82%	424,445	-17.02%	464,292	-24.14%
F50	2,457,929	2,090,688	17.57%	2,109,318	16.53%	2,084,340	17.92%	1,871,868	31.31%
550M	104,107	114,028	-8.70%	122,384	-14.93%	137,083	-24.06%	142,191	-26.78%
550 BARCHETTA	313,150	362,863	-13.70%	358,773	-12.72%	370,742	-15.53%	431,444	-27.42%
456M GT & A	58,732	55,241	6.32%	55,858	5.15%	57,793	1.62%	54,719	7.33%
575M MARANELLO	129,376	128,145	0.96%	128,523	0.66%	128,829	0.42%	123,825	4.48%
ENZO	2,687,495	2,506,800	7.21%	2,454,161	9.51%	2,501,360	7.44%	2,116,548	26.98%
612 SCAGLIETTI	188,975	106,979	76.65%	102,090	85.11%	107,740	75.40%	129,224	46.24%
SUPERAMERICA	506,445	403,815	25.42%	436,271	16.08%	417,454	21.32%	460,093	10.07%
599 GTB FIORANO	183,906	177,035	3.88%	177,443	3.64%	180,980	1.62%	193,116	-4.77%
FF	144,013	157,524	-8.58%	158,723	-9.27%	176,234	-18.28%	218,655	-34.14%
F12berlinetta	228,050	238,638	-4.44%	247,766	-7.96%	273,862	-16.73%	333,287	-31.58%
246 GT	325,670	315,808	3.12%	330,196	-1.37%	296,303	9.91%	303,157	7.43%
246 GTS	390,850	343,027	13.94%	363,121	7.64%	324,120	20.59%	364,035	7.37%
308 GT4	49,119	53,076	-7.46%	53,646	-8.44%	53,307	-7.86%	43,417	13.13%
308 GTB FG	182,277	169,630	7.46%	187,939	-3.01%	198,248	-8.06%	210,105	-13.24%
308 GTB	60,174	67,060	-10.27%	73,539	-18.17%	74,347	-19.06%	82,967	-27.47%
308 GTS	64,872	62,254	4.21%	63,643	1.93%	60,907	6.51%	65,769	-1.36%
308 GTSi	59,729	58,209	2.61%	56,053	6.56%	64,043	-6.74%	67,531	-11.55%
308 GTB QV	66,421	72,233	-8.05%	71,074	-6.55%	75,909	-12.50%	71,677	-7.33%
308 GTS QV	78,002	73,346	6.35%	73,992	5.42%	66,648	17.04%	64,144	21.60%
MON QV CAB	31,777	30,668	3.62%	31,619	0.50%	33,171	-4.20%	32,607	-2.55%
288 GTO	2,165,700	2,405,518	-9.97%	2,446,249	-11.47%	2,245,120	-3.54%	2,268,583	-4.54%
328 GTB	92,342	95,500	-3.31%	103,431	-10.72%	85,847	7.57%	80,111	15.27%
328 GTS	90,557	90,847	-0.32%	93,484	-3.13%	90,442	0.13%	88,318	2.54%
3.2 MON CPE	36,238	34,745	4.30%	35,184	3.00%	34,217	5.91%	32,216	12.48%
3.2 MON CAB	41,908	32,323	29.65%	35,772	17.15%	32,841	27.61%	37,492	11.78%
F40	1,394,344	1,247,626	11.76%	1,317,702	5.82%	1,201,273	16.07%	1,424,289	-2.10%
MON T CPE	40,505	40,203	0.75%	39,628	2.21%	36,375	11.35%	39,069	3.68%
MON T CAB	46,109	44,263	4.17%	45,584	1.15%	38,953	18.37%	43,074	7.05%
348 TB	58,328	53,991	8.03%	54,893	6.26%	52,273	11.58%	51,168	13.99%
348 TS	59,803	54,222	10.29%	56,620	5.62%	52,687	13.51%	51,620	15.85%
348 SPIDER	66,151	59,907	10.42%	62,033	6.64%	57,853	14.34%	50,613	30.70%
355 BERLINETTA	72,646	68,977	5.32%	69,355	4.75%	65,385	11.10%	62,801	15.68%
355 GTS	75,272	72,575	3.72%	73,691	2.15%	72,924	3.22%	68,493	9.90%
355 SPIDER	81,853	74,228	10.27%	75,885	7.86%	76,238	7.37%	68,274	19.89%
360 MODENA	62,238	68,820	-9.56%	68,480	-9.12%	71,632	-13.11%	76,281	-18.41%
360 SPIDER	81,682	85,052	-3.96%	86,739	-5.83%	89,187	-8.41%	96,165	-15.06%
CHALLENGE STRADALE	182,065	197,829	-7.97%	194,616	-6.45%	202,423	-10.06%	213,159	-14.59%
F430	146,023	131,365	11.16%	130,063	12.27%	129,429	12.82%	120,797	20.88%
F430 SPIDER	163,716	147,738	10.82%	148,585	10.18%	142,354	15.01%	137,075	19.44%
F430 SCUDERIA	196,689	202,125	-2.69%	199,398	-1.36%	209,773	-6.24%	206,155	-4.59%
SCUDERIA SPIDER 16M	298,811	286,601	4.26%	308,086	-3.01%	330,249	-9.52%	317,878	-6.00%
CALIFORNIA	103,762	109,709	-5.42%	114,233	-9.17%	127,604	-18.68%	139,868	-25.81%
458 ITALIA	165,623	175,592	-5.68%	177,276	-6.57%	191,256	-13.40%	206,209	-19.68%
458 SPIDER	194,661	206,382	-5.68%	208,059	-6.44%	221,698	-12.20%	249,647	-22.03%
CALIFORNIA T	151,328	164,882	-8.22%	174,299	-13.18%	196,101	-22.83%	214,645	-29.50%