

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4920	6 Months Ago 4908	Change from 4920	1 Yr Ago 4820	Change from 4920	2 Yrs Ago 4720	Change from 4920	3 Yrs Ago 4620	Change from 4920
250 PF CPE	596,585	593,818	0.47%	579,373	2.97%	550,110	8.45%	595,195	0.23%
250 GTE	391,784	427,515	-8.36%	429,978	-8.88%	403,203	-2.83%	391,619	0.04%
250 GTL	1,660,643	1,656,634	0.24%	1,660,559	0.01%	1,546,611	7.37%	1,310,907	26.68%
330 GT 2+2	332,213	330,056	0.65%	272,583	21.88%	282,240	17.71%	216,269	53.61%
275 GTB	2,636,267	2,547,241	3.49%	2,210,414	19.27%	2,157,074	22.21%	1,938,989	35.96%
330 GTC	568,007	567,103	0.16%	607,272	-6.47%	579,479	-1.98%	519,879	9.26%
275 GTB/4	3,379,803	3,395,782	-0.47%	3,005,538	12.45%	2,725,552	24.00%	2,393,409	41.21%
365 GT 2+2	250,693	239,179	4.81%	224,407	11.71%	203,613	23.12%	199,158	25.88%
365 GTB/4	626,939	607,577	3.19%	638,409	-1.80%	608,307	3.06%	559,738	12.01%
365 GTC/4	261,703	262,063	-0.14%	247,203	5.87%	235,986	10.90%	229,297	14.13%
365 GT4 2+2	55,345	74,762	-25.97%	74,065	-25.28%	62,247	-11.09%	70,630	-21.64%
365 GT4/BB	349,502	356,993	-2.10%	371,735	-5.98%	365,124	-4.28%	347,536	0.57%
512 BB	268,814	290,528	-7.47%	266,928	0.71%	244,498	9.95%	242,229	10.98%
400i GT & A	65,466	64,881	0.90%	55,836	17.25%	58,098	12.68%	51,394	27.38%
512 BBi	257,151	280,734	-8.40%	271,907	-5.43%	244,093	5.35%	243,547	5.59%
TESTAROSSA	177,223	177,199	0.01%	176,895	0.19%	176,623	0.34%	130,517	35.79%
412 GT & A	65,018	61,551	5.63%	53,122	22.39%	51,244	26.88%	53,523	21.48%
512 TR	311,824	297,764	4.72%	273,072	14.19%	254,686	22.43%	190,998	63.26%
456 GT	56,672	60,789	-6.77%	64,239	-11.78%	59,116	-4.13%	52,591	7.76%
F512 M	619,104	649,935	-4.74%	548,089	12.96%	330,125	87.54%	320,865	92.95%
F50	4,391,014	4,320,489	1.63%	4,059,451	8.17%	3,209,714	36.80%	2,168,158	102.52%
550 MARANELLO	177,701	188,213	-5.59%	175,970	0.98%	151,643	17.18%	128,448	38.34%
550 BARCETTA	374,735	372,831	0.51%	388,485	-3.54%	347,003	7.99%	312,504	19.91%
456M GT & A	69,780	73,173	-4.64%	76,781	-9.12%	73,238	-4.72%	64,714	7.83%
575M MARANELLO	161,964	162,279	-0.19%	160,806	0.72%	145,821	11.07%	132,446	22.29%
ENZO	4,232,789	4,166,822	1.58%	3,668,700	15.38%	2,927,130	44.61%	2,560,035	65.34%
612 SCAGLIETTI	174,771	182,493	-4.23%	126,030	38.67%	130,495	33.93%	132,745	31.66%
SUPERAMERICA	378,323	376,158	0.58%	324,250	16.68%	532,507	-28.95%	439,280	-13.88%
599 GTB FIORANO	223,019	218,950	1.86%	213,703	4.36%	194,982	14.38%	181,254	23.04%
FF	132,100	138,463	-4.60%	140,570	-6.03%	153,063	-13.70%	131,386	0.54%
F12berlinetta	238,161	241,681	-1.46%	248,668	-4.23%	249,853	-4.68%	220,340	8.09%
GTC4Lusso	228,583	231,351	-1.20%	244,891	-6.66%	263,156	-13.14%	236,057	-3.17%
812 Superfast	377,848	386,913	-2.34%	408,381	-7.48%	428,806	-11.88%	351,699	7.44%
246 GT	416,368	469,888	-11.39%	462,247	-9.93%	321,141	29.65%	280,045	48.68%
246 GTS	529,137	528,544	0.11%	494,516	7.00%	397,826	33.01%	332,857	58.97%
308 GT4	70,992	63,454	11.88%	65,610	8.20%	66,105	7.39%	51,398	38.12%
308 GTB FG	239,120	231,186	3.43%	213,773	11.86%	171,133	39.73%	152,591	56.71%
308 GTB	119,926	124,175	-3.42%	126,641	-5.30%	94,189	27.32%	67,833	76.80%
308 GTS	87,615	95,042	-7.81%	83,665	4.72%	63,732	37.47%	65,447	33.87%
308 GTS QV	98,107	85,227	15.11%	90,848	7.99%	77,349	26.84%	66,772	46.93%
328 GTB	114,753	112,099	2.37%	109,493	4.80%	101,015	13.60%	91,867	24.91%
328 GTS	114,193	118,626	-3.74%	124,163	-8.03%	109,037	4.73%	90,473	26.22%
3.2 MON CAB	51,358	50,673	1.35%	49,957	2.80%	44,926	14.32%	38,684	32.76%
F40	3,178,514	3,197,247	-0.59%	2,706,288	17.45%	2,161,700	47.04%	1,456,607	118.21%
MON T CAB	63,480	65,068	-2.44%	53,525	18.60%	50,190	26.48%	48,082	32.02%
348 TB	69,844	70,832	-1.39%	81,998	-14.82%	69,481	0.52%	63,972	9.18%
348 TS	89,308	87,929	1.57%	89,179	0.14%	70,202	27.22%	60,475	47.68%
348 SPIDER	85,130	85,895	-0.89%	67,287	26.52%	64,047	32.92%	58,218	46.23%
355 BERLINETTA	94,237	94,108	0.14%	95,878	-1.71%	83,051	13.47%	76,527	23.14%
355 GTS	102,038	100,811	1.22%	102,868	-0.81%	88,936	14.73%	77,591	31.51%
355 SPIDER	105,291	112,240	-6.19%	113,776	-7.46%	93,947	12.07%	88,687	18.72%
360 MODENA	68,244	87,920	-22.38%	78,947	-13.56%	70,929	-3.79%	60,979	11.91%
360 SPIDER	83,617	89,295	-6.36%	82,044	1.92%	90,377	-7.48%	78,811	6.10%
CHALLENGE STRADALE	211,543	205,975	2.70%	189,273	11.77%	193,300	9.44%	167,400	26.37%
F430	128,592	133,081	-3.37%	142,765	-9.93%	138,670	-7.27%	113,738	13.06%
F430 SPIDER	156,778	160,951	-2.59%	161,844	-3.13%	159,410	-1.65%	131,363	19.35%
430 SCUDERIA	250,679	251,222	-0.22%	239,969	4.46%	226,927	10.47%	189,351	32.39%
SCUDERIA SPIDER 16M	343,948	328,966	4.55%	320,160	7.43%	324,034	6.15%	264,522	30.03%
CALIFORNIA	105,629	111,000	-4.84%	109,477	-3.51%	113,484	-6.92%	102,774	2.78%
458 ITALIA	180,490	183,487	-1.63%	190,110	-5.06%	194,222	-7.07%	158,052	14.20%
458 SPIDER	210,277	216,084	-2.69%	226,750	-7.26%	236,303	-11.01%	192,963	8.97%
CALIFORNIA T	150,267	153,718	-2.25%	160,461	-6.35%	174,522	-13.90%	151,611	-0.89%
488 GTB	258,886	260,938	-0.79%	267,077	-3.07%	283,705	-8.75%	241,295	7.29%
488 SPIDER	282,734	290,106	-2.54%	304,246	-7.07%	325,110	-13.03%	278,538	1.51%
GTC4Lusso T	199,580	226,019	-11.70%	248,726	-19.76%	271,132	-26.39%	245,772	-18.79%
PORTOFINO	224,466	201,489	11.40%	210,667	6.55%	226,667	-0.97%	201,663	11.31%
F8 TRIBUTO	346,275	369,575	-6.30%	393,993	-12.11%	404,447	-14.38%	366,549	-5.53%
ROMA	232,058	229,232	1.23%	242,653	-4.37%	313,212	-25.91%	N/A	N/A
F8 SPIDER	450,387	455,255	-1.07%	481,618	-6.48%	561,354	-19.77%	N/A	N/A