

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4924	6 Months Ago 4912	Change from 4924	1 Yr Ago 4824	Change from 4924	2 Yrs Ago 4724	Change from 4924	3 Yrs Ago 4624	Change from 4924
250 PF CPE	596,773	595,412	0.23%	597,271	-0.08%	553,958	7.73%	590,505	1.06%
250 GTE	395,925	403,654	-1.91%	425,502	-6.95%	405,822	-2.44%	387,156	2.26%
250 GTL	1,661,226	1,626,273	2.15%	1,695,542	-2.02%	1,570,170	5.80%	1,456,309	14.07%
330 GT 2+2	332,330	331,510	0.25%	289,383	14.84%	279,916	18.72%	227,088	46.34%
275 GTB	2,633,736	2,611,344	0.86%	2,313,929	13.82%	2,255,247	16.78%	1,994,077	32.08%
330 GTC	569,230	574,781	-0.97%	572,416	-0.56%	599,646	-5.07%	523,871	8.66%
275 GTB/4	3,382,370	3,370,690	0.35%	3,125,442	8.22%	3,344,183	1.14%	2,458,871	37.56%
365 GT 2+2	250,750	219,483	14.25%	227,044	10.44%	202,011	24.13%	202,494	23.83%
365 GTB/4	644,125	613,301	5.03%	637,653	1.01%	656,230	-1.84%	564,247	14.16%
365 GTC/4	263,842	262,667	0.45%	255,331	3.33%	239,208	10.30%	231,795	13.83%
365 GT4 2+2	55,383	74,805	-25.96%	74,368	-25.53%	71,893	-22.96%	70,663	-21.62%
365 GT4/BB	346,422	356,759	-2.90%	378,136	-8.39%	365,783	-5.29%	348,573	-0.62%
512 BB	277,828	295,158	-5.87%	267,288	3.94%	269,411	3.12%	242,372	14.63%
400i GT & A	65,567	63,215	3.72%	56,698	15.64%	56,629	15.78%	60,411	8.53%
512 BBi	256,914	273,358	-6.02%	272,041	-5.56%	260,752	-1.47%	237,757	8.06%
TESTAROSSA	176,671	177,921	-0.70%	176,102	0.32%	177,298	-0.35%	128,197	37.81%
412 GT & A	64,909	65,126	-0.33%	52,789	22.96%	52,540	23.54%	54,279	19.58%
512 TR	317,108	300,200	5.63%	277,524	14.26%	277,092	14.44%	185,600	70.86%
456 GT	56,544	57,803	-2.18%	63,629	-11.13%	60,182	-6.04%	53,137	6.41%
F512 M	620,004	635,821	-2.49%	548,211	13.10%	379,792	63.25%	331,763	86.88%
F50	4,447,480	4,324,926	2.83%	3,928,831	13.20%	3,253,420	36.70%	2,202,381	101.94%
550 MARANELLO	174,971	194,429	-10.01%	176,780	-1.02%	155,251	12.70%	124,758	40.25%
550 BARCETTA	374,476	374,993	-0.14%	391,792	-4.42%	371,103	0.91%	319,013	17.39%
456M GT & A	69,598	71,236	-2.30%	76,576	-9.11%	73,773	-5.66%	66,636	4.45%
575M MARANELLO	159,914	162,893	-1.83%	160,964	-0.65%	147,347	8.53%	133,525	19.76%
ENZO	4,236,067	4,221,244	0.35%	3,708,707	14.22%	3,135,063	35.12%	2,612,437	62.15%
612 SCAGLIETTI	174,609	176,825	-1.25%	124,053	40.75%	135,590	28.78%	132,780	31.50%
SUPERAMERICA	377,730	392,672	-3.81%	317,945	18.80%	465,785	-18.90%	324,075	16.56%
599 GTB FIORANO	223,138	224,169	-0.46%	216,433	3.10%	196,434	13.59%	181,796	22.74%
FF	134,000	136,606	-1.91%	139,843	-4.18%	153,111	-12.48%	133,395	0.45%
F12berlinetta	238,354	240,854	-1.04%	247,646	-3.75%	251,569	-5.25%	226,486	5.24%
GTC4Lusso	227,926	228,207	-0.12%	236,180	-3.49%	262,138	-13.05%	244,274	-6.69%
812 Superfast	372,990	379,120	-1.62%	398,714	-6.45%	421,720	-11.56%	362,360	2.93%
246 GT	421,773	424,502	-0.64%	456,777	-7.66%	343,000	22.97%	286,385	47.27%
246 GTS	520,857	523,213	-0.45%	484,978	7.40%	447,286	16.45%	346,731	50.22%
308 GT4	74,592	64,353	15.91%	65,519	13.85%	61,594	21.10%	52,034	43.35%
308 GTB FG	224,204	231,310	-3.07%	223,290	0.41%	178,750	25.43%	158,042	41.86%
308 GTB	134,771	104,044	29.53%	115,323	16.86%	95,262	41.47%	71,608	88.21%
308 GTS	83,095	85,492	-2.80%	85,175	-2.44%	62,048	33.92%	65,733	26.41%
308 GTS QV	84,134	89,388	-5.88%	89,695	-6.20%	88,109	-4.51%	69,191	21.60%
328 GTB	114,160	112,666	1.33%	109,660	4.10%	99,698	14.51%	92,990	22.77%
328 GTS	113,683	114,437	-0.66%	122,623	-7.29%	110,795	2.61%	92,334	23.12%
3.2 MON CAB	51,246	52,364	-2.14%	49,785	2.93%	45,108	13.61%	41,715	22.85%
F40	3,143,891	3,211,637	-2.11%	2,648,633	18.70%	2,385,867	31.77%	1,594,346	97.19%
MON T CAB	63,361	65,756	-3.64%	53,174	19.16%	50,652	25.09%	44,906	41.10%
348 TB	69,734	69,956	-0.32%	82,097	-15.06%	75,272	-7.36%	64,105	8.78%
348 TS	89,101	88,514	0.66%	89,420	-0.36%	76,503	16.47%	60,800	46.55%
348 SPIDER	84,612	82,383	2.71%	66,100	28.01%	70,954	19.25%	57,274	47.73%
355 BERLINETTA	91,631	94,681	-3.22%	96,371	-4.92%	83,898	9.22%	78,373	16.92%
355 GTS	103,450	102,572	0.86%	105,240	-1.70%	90,901	13.81%	79,998	29.32%
355 SPIDER	103,902	108,568	-4.30%	116,321	-10.68%	98,902	5.06%	89,111	16.60%
360 MODENA	68,683	64,967	5.72%	78,680	-12.71%	74,567	-7.89%	62,785	9.39%
360 SPIDER	83,489	87,124	-4.17%	91,118	-8.37%	93,397	-10.61%	80,580	3.61%
CHALLENGE STRADALE	215,018	229,885	-6.47%	193,980	10.85%	195,411	10.03%	173,577	23.87%
F430	122,480	133,309	-8.12%	140,953	-13.11%	139,691	-12.32%	116,163	5.44%
F430 SPIDER	156,785	157,091	-0.19%	163,572	-4.15%	160,761	-2.47%	135,392	15.80%
430 SCUDERIA	254,336	251,130	1.28%	237,464	7.11%	239,825	6.05%	192,797	31.92%
SCUDERIA SPIDER 16M	343,742	332,809	3.29%	319,561	7.57%	331,193	3.79%	275,127	24.94%
CALIFORNIA	103,464	108,046	-4.24%	109,660	-5.65%	113,970	-9.22%	109,684	-5.67%
458 ITALIA	180,176	182,579	-1.32%	188,490	-4.41%	196,608	-8.36%	164,145	9.77%
458 SPIDER	214,768	210,177	2.18%	225,120	-4.60%	237,837	-9.70%	202,265	6.18%
CALIFORNIA T	150,438	151,787	-0.89%	159,369	-5.60%	173,504	-13.29%	160,777	-6.43%
488 GTB	258,627	257,790	0.32%	266,122	-2.82%	279,984	-7.63%	249,441	3.68%
488 SPIDER	282,670	287,859	-1.80%	298,108	-5.18%	324,476	-12.88%	290,115	-2.57%
GTC4Lusso T	198,693	227,736	-12.75%	242,002	-17.90%	268,569	-26.02%	245,359	-19.02%
PORTOFINO	221,307	201,025	10.09%	210,965	4.90%	225,771	-1.98%	198,866	11.28%
F8 TRIBUTO	346,328	358,356	-3.36%	388,655	-10.89%	403,222	-14.11%	374,087	-7.42%
ROMA	229,386	228,270	0.49%	241,200	-4.90%	300,362	-23.63%	N/A	N/A
F8 SPIDER	448,206	449,621	-0.31%	469,812	-4.60%	555,830	-19.36%	N/A	N/A