

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4923	6 Months Ago 4911	Change from 4923	1 Yr Ago 4823	Change from 4923	2 Yrs Ago 4723	Change from 4923	3 Yrs Ago 4623	Change from 4923
250 PF CPE	596,773	595,014	0.30%	592,771	0.68%	554,305	7.66%	591,677	0.86%
250 GTE	395,163	409,073	-3.40%	426,511	-7.35%	405,373	-2.52%	390,497	1.19%
250 GTL	1,661,226	1,631,402	1.83%	1,678,972	-1.06%	1,562,037	6.35%	1,410,022	17.82%
330 GT 2+2	332,330	330,772	0.47%	284,039	17.00%	282,410	17.68%	224,157	48.26%
275 GTB	2,633,736	2,603,590	1.16%	2,289,435	15.04%	2,240,644	17.54%	1,980,211	33.00%
330 GTC	567,894	576,517	-1.50%	578,370	-1.81%	596,729	-4.83%	523,090	8.57%
275 GTB/4	3,382,370	3,376,644	0.17%	3,095,575	9.26%	3,194,438	5.88%	2,446,229	38.27%
365 GT 2+2	250,750	224,073	11.91%	226,505	10.70%	203,326	23.32%	201,904	24.19%
365 GTB/4	644,125	610,854	5.45%	634,128	1.58%	644,342	-0.03%	563,057	14.40%
365 GTC/4	263,338	263,134	0.08%	254,387	3.52%	238,403	10.46%	231,183	13.91%
365 GT4 2+2	55,383	74,793	-25.95%	74,290	-25.45%	69,625	-20.46%	70,655	-21.61%
365 GT4/BB	347,289	358,242	-3.06%	377,362	-7.97%	365,625	-5.01%	348,314	-0.29%
512 BB	276,510	294,776	-6.20%	268,176	3.11%	264,159	4.68%	242,483	14.03%
400i GT & A	65,567	63,031	4.02%	55,873	17.35%	56,935	15.16%	57,953	13.14%
512 BBi	256,752	276,931	-7.29%	271,802	-5.54%	255,716	0.41%	238,690	7.57%
TESTAROSSA	176,987	178,140	-0.65%	176,495	0.28%	177,270	-0.16%	127,941	38.33%
412 GT & A	64,909	64,232	1.05%	52,913	22.67%	52,184	24.38%	54,049	20.09%
512 TR	316,577	299,622	5.66%	276,631	14.44%	267,889	18.17%	186,904	69.38%
456 GT	56,544	58,504	-3.35%	63,730	-11.28%	59,918	-5.63%	52,956	6.78%
F512 M	619,466	641,621	-3.45%	548,211	13.00%	364,771	69.82%	329,179	88.19%
F50	4,447,480	4,323,817	2.86%	3,955,439	12.44%	3,244,639	37.07%	2,189,415	103.14%
550 MARANELLO	175,215	193,056	-9.24%	176,457	-0.70%	154,050	13.74%	125,764	39.32%
550 BARCETTA	374,476	374,864	-0.10%	391,042	-4.24%	364,870	2.63%	317,450	17.96%
456M GT & A	69,598	71,730	-2.97%	76,593	-9.13%	73,580	-5.41%	66,199	5.13%
575M MARANELLO	160,684	162,863	-1.34%	161,049	-0.23%	147,323	9.07%	133,271	20.57%
ENZO	4,236,067	4,207,639	0.68%	3,699,324	14.51%	3,073,125	37.84%	2,598,844	63.00%
612 SCAGLIETTI	174,940	178,202	-1.83%	124,424	40.60%	134,070	30.48%	132,031	32.50%
SUPERAMERICA	377,730	391,640	-3.55%	323,779	16.66%	489,056	-22.76%	347,356	8.74%
599 GTB FIORANO	222,956	222,821	0.06%	215,557	3.43%	196,204	13.63%	181,859	22.60%
FF	133,435	137,819	-3.18%	139,677	-4.47%	153,404	-13.02%	132,559	0.66%
F12berlinetta	238,740	241,721	-1.23%	247,856	-3.68%	251,784	-5.18%	224,796	6.20%
GTC4Lusso	228,083	228,662	-0.25%	237,921	-4.13%	262,579	-13.14%	244,910	-6.87%
812 Superfast	374,410	380,504	-1.60%	400,579	-6.53%	424,815	-11.87%	359,753	4.07%
246 GT	421,773	437,657	-3.63%	456,419	-7.59%	337,911	24.82%	284,882	48.05%
246 GTS	523,233	526,903	-0.70%	489,729	6.84%	432,786	20.90%	343,618	52.27%
308 GT4	74,592	64,253	16.09%	65,560	13.78%	62,146	20.03%	51,872	43.80%
308 GTB FG	229,353	231,279	-0.83%	222,834	2.93%	178,167	28.73%	156,627	46.43%
308 GTB	133,407	108,590	22.85%	117,678	13.37%	95,561	39.60%	70,772	88.50%
308 GTS	84,133	88,058	-4.46%	84,825	-0.82%	62,107	35.46%	65,637	28.18%
308 GTS QV	87,660	85,868	2.09%	89,632	-2.20%	85,477	2.55%	68,217	28.50%
328 GTB	114,592	112,580	1.79%	109,660	4.50%	100,027	14.56%	92,710	23.60%
328 GTS	113,798	115,297	-1.30%	122,443	-7.06%	109,964	3.49%	92,009	23.68%
3.2 MON CAB	51,108	50,860	0.49%	49,883	2.46%	45,137	13.23%	40,940	24.84%
F40	3,143,891	3,208,226	-2.01%	2,653,951	18.46%	2,348,783	33.85%	1,560,049	101.53%
MON T CAB	63,361	65,611	-3.43%	53,309	18.86%	50,588	25.25%	45,306	39.85%
348 TB	69,734	69,930	-0.28%	82,035	-14.99%	73,933	-5.68%	64,095	8.80%
348 TS	89,054	88,376	0.77%	89,426	-0.42%	73,806	20.66%	60,330	47.61%
348 SPIDER	84,612	82,638	2.39%	66,115	27.98%	69,783	21.25%	57,878	46.19%
355 BERLINETTA	92,794	94,552	-1.86%	96,306	-3.65%	83,828	10.70%	78,061	18.87%
355 GTS	103,120	102,085	1.01%	105,196	-1.97%	90,497	13.95%	79,056	30.44%
355 SPIDER	104,487	109,527	-4.60%	116,324	-10.18%	97,345	7.34%	89,324	16.98%
360 MODENA	68,760	64,873	5.99%	78,529	-12.44%	73,963	-7.03%	62,543	9.94%
360 SPIDER	83,458	87,745	-4.89%	88,520	-5.72%	92,801	-10.07%	80,149	4.13%
CHALLENGE STRADALE	212,134	223,876	-5.24%	193,980	9.36%	196,104	8.17%	170,882	24.14%
F430	123,346	133,615	-7.69%	141,525	-12.85%	139,623	-11.66%	115,390	6.89%
F430 SPIDER	156,751	158,182	-0.90%	162,908	-3.78%	160,425	-2.29%	134,263	16.75%
430 SCUDERIA	254,336	251,112	1.28%	237,442	7.12%	236,382	7.60%	191,790	32.61%
SCUDERIA SPIDER 16M	343,742	334,334	2.81%	319,762	7.50%	330,057	4.15%	271,274	26.71%
CALIFORNIA	103,853	108,397	-4.19%	109,079	-4.79%	113,734	-8.69%	107,705	-3.58%
458 ITALIA	180,149	183,276	-1.71%	188,686	-4.52%	195,219	-7.72%	162,275	11.01%
458 SPIDER	214,096	211,462	1.25%	225,157	-4.91%	237,056	-9.69%	199,488	7.32%
CALIFORNIA T	150,216	152,222	-1.32%	158,978	-5.51%	173,834	-13.59%	157,869	-4.85%
488 GTB	259,171	258,652	0.20%	266,012	-2.57%	280,707	-7.67%	246,502	5.14%
488 SPIDER	282,639	288,328	-1.97%	299,174	-5.53%	324,103	-12.79%	285,400	-0.97%
GTC4Lusso T	198,770	227,152	-12.49%	243,953	-18.52%	268,653	-26.01%	245,235	-18.95%
PORTOFINO	221,886	201,145	10.31%	211,864	4.73%	226,260	-1.93%	198,889	11.56%
F8 TRIBUTO	346,404	361,176	-4.09%	390,414	-11.27%	402,058	-13.84%	370,120	-6.41%
ROMA	231,640	228,612	1.32%	242,080	-4.31%	301,486	-23.17%	N/A	N/A
F8 SPIDER	449,256	451,123	-0.41%	472,176	-4.85%	557,205	-19.37%	N/A	N/A