

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4919	4907	Change from 4919	4819	Change from 4919	4719	Change from 4919	4619	Change from 4919
250 PF CPE	596,491	586,624	1.68%	574,974	3.74%	550,110	8.43%	595,790	0.12%
250 GTE	390,910	432,380	-9.59%	431,379	-9.38%	402,307	-2.83%	392,081	-0.30%
250 GTL	1,660,351	1,669,018	-0.52%	1,661,681	-0.08%	1,545,185	7.45%	1,296,233	28.09%
330 GT 2+2	332,155	328,697	1.05%	271,172	22.49%	281,101	18.16%	215,234	54.32%
275 GTB	2,636,744	2,525,759	4.39%	2,182,512	20.81%	2,120,699	24.33%	1,920,542	37.29%
330 GTC	567,254	565,934	0.23%	616,340	-7.96%	573,569	-1.10%	517,550	9.60%
275 GTB/4	3,378,520	3,403,425	-0.73%	2,975,233	13.55%	2,585,376	30.68%	2,373,292	42.36%
365 GT 2+2	250,665	242,070	3.55%	223,547	12.13%	202,970	23.50%	198,216	26.46%
365 GTB/4	621,797	608,794	2.14%	640,263	-2.88%	595,569	4.40%	558,119	11.41%
365 GTC/4	261,574	261,657	-0.03%	244,296	7.07%	235,507	11.07%	228,486	14.48%
365 GT4 2+2	55,327	74,750	-25.98%	73,582	-24.81%	59,645	-7.24%	70,630	-21.67%
365 GT4/BB	350,155	359,916	-2.71%	369,583	-5.26%	364,946	-4.05%	347,536	0.75%
512 BB	263,355	288,550	-8.73%	266,542	-1.20%	238,694	10.33%	242,314	8.68%
400i GT & A	64,774	64,666	0.17%	56,139	15.38%	58,603	10.53%	49,494	30.87%
512 BBi	257,244	282,979	-9.09%	271,905	-5.39%	241,052	6.72%	246,069	4.54%
TESTAROSSA	177,423	177,240	0.10%	176,555	0.49%	177,114	0.17%	130,066	36.41%
412 GT & A	65,072	59,795	8.83%	53,085	22.58%	50,978	27.65%	52,523	23.89%
512 TR	309,463	297,176	4.13%	272,033	13.76%	250,966	23.31%	191,502	61.60%
456 GT	56,735	60,867	-6.79%	64,463	-11.99%	58,771	-3.46%	52,566	7.93%
F512 M	618,496	650,553	-4.93%	547,967	12.87%	321,319	92.49%	317,889	94.56%
F50	4,370,666	4,319,941	1.17%	4,095,753	6.71%	3,192,283	36.91%	2,168,158	101.58%
550 MARANELLO	179,491	186,604	-3.81%	176,031	1.97%	150,453	19.30%	128,404	39.79%
550 BARCETTA	374,864	371,103	1.01%	387,463	-3.25%	340,770	10.00%	311,289	20.42%
456M GT & A	69,870	73,596	-5.06%	76,853	-9.09%	73,180	-4.52%	64,641	8.09%
575M MARANELLO	162,234	162,166	0.04%	160,105	1.33%	144,830	12.02%	132,878	22.09%
ENZO	4,231,150	4,081,975	3.65%	3,657,254	15.69%	2,886,979	46.56%	2,549,909	65.93%
612 SCAGLIETTI	174,482	183,344	-4.83%	126,873	37.52%	130,463	33.74%	133,454	30.74%
SUPERAMERICA	375,784	374,970	0.22%	328,590	14.36%	565,319	-33.53%	482,968	-22.19%
599 GTB FIORANO	223,551	218,542	2.29%	213,644	4.64%	194,258	15.08%	182,692	22.36%
FF	131,714	138,046	-4.59%	141,225	-6.73%	152,447	-13.60%	131,453	0.20%
F12berlinetta	237,783	241,101	-1.38%	248,698	-4.39%	248,756	-4.41%	219,747	8.21%
GTC4Lusso	228,599	232,200	-1.55%	247,635	-7.69%	262,738	-12.99%	234,566	-2.54%
812 Superfast	378,650	389,368	-2.75%	410,765	-7.82%	426,139	-11.14%	351,673	7.67%
246 GT	414,432	471,884	-12.18%	463,910	-10.67%	312,969	32.42%	279,818	48.11%
246 GTS	528,784	528,424	0.07%	496,342	6.54%	385,634	37.12%	330,814	59.84%
308 GT4	69,366	63,209	9.74%	65,576	5.78%	66,425	4.43%	51,398	34.96%
308 GTB FG	236,620	231,402	2.25%	210,820	12.24%	167,908	40.92%	150,775	56.94%
308 GTB	112,226	125,005	-10.22%	126,020	-10.95%	93,252	20.35%	65,584	71.12%
308 GTS	88,503	97,744	-9.45%	83,206	6.37%	64,357	37.52%	65,473	35.17%
308 GTS QV	101,568	85,456	18.85%	91,426	11.09%	75,690	34.19%	66,785	52.08%
328 GTB	114,405	111,908	2.23%	109,326	4.65%	100,674	13.64%	91,748	24.69%
328 GTS	114,251	119,515	-4.40%	124,122	-7.95%	108,721	5.09%	91,731	24.55%
3.2 MON CAB	51,394	50,655	1.46%	49,838	3.12%	44,825	14.65%	38,050	35.07%
F40	3,190,665	3,167,854	0.72%	2,709,479	17.76%	2,072,417	53.96%	1,426,851	123.62%
MON T CAB	63,539	64,306	-1.19%	53,529	18.70%	50,018	27.03%	49,353	28.74%
348 TB	69,899	72,419	-3.48%	82,089	-14.85%	67,781	3.12%	63,972	9.26%
348 TS	89,438	88,193	1.41%	88,921	0.58%	69,217	29.21%	61,292	45.92%
348 SPIDER	84,427	84,808	-0.45%	67,571	24.95%	62,471	35.15%	58,728	43.76%
355 BERLINETTA	94,390	93,862	0.56%	94,999	-0.64%	83,111	13.57%	76,636	23.17%
355 GTS	102,162	100,710	1.44%	101,859	0.30%	88,196	15.84%	77,591	31.67%
355 SPIDER	104,983	112,751	-6.89%	112,347	-6.55%	92,744	13.20%	88,835	18.18%
360 MODENA	67,623	67,866	-0.36%	78,452	-13.80%	70,085	-3.51%	61,070	10.73%
360 SPIDER	83,743	89,541	-6.48%	82,378	1.66%	89,436	-6.37%	78,836	6.22%
CHALLENGE STRADALE	213,866	200,814	6.50%	184,567	15.87%	189,270	13.00%	167,400	27.76%
F430	129,960	133,702	-2.80%	142,956	-9.09%	137,867	-5.74%	113,738	14.26%
F430 SPIDER	156,317	161,382	-3.14%	161,680	-3.32%	158,409	-1.32%	131,370	18.99%
430 SCUDERIA	249,961	251,311	-0.54%	240,839	3.79%	224,071	11.55%	189,439	31.95%
SCUDERIA SPIDER 16M	344,051	325,327	5.76%	320,192	7.45%	321,156	7.13%	264,522	30.07%
CALIFORNIA	106,339	111,410	-4.55%	109,790	-3.14%	113,620	-6.41%	101,623	4.64%
458 ITALIA	180,875	183,894	-1.64%	190,659	-5.13%	193,743	-6.64%	158,233	14.31%
458 SPIDER	209,531	217,307	-3.58%	229,019	-8.51%	235,464	-11.01%	193,526	8.27%
CALIFORNIA T	150,335	154,282	-2.56%	161,379	-6.84%	174,329	-13.76%	150,862	-0.35%
488 GTB	258,613	261,716	-1.19%	267,513	-3.33%	284,434	-9.08%	241,033	7.29%
488 SPIDER	283,071	290,585	-2.59%	306,286	-7.58%	325,175	-12.95%	276,501	2.38%
GTC4Lusso T	199,858	226,856	-11.90%	249,451	-19.88%	268,848	-25.66%	245,876	-18.72%
PORTOFINO	225,191	201,338	11.85%	209,468	7.51%	226,277	-0.48%	201,663	11.67%
F8 TRIBUTO	346,385	371,911	-6.86%	395,482	-12.41%	406,492	-14.79%	363,277	-4.65%
ROMA	231,345	230,096	0.54%	243,563	-5.02%	312,446	-25.96%	N/A	N/A
F8 SPIDER	449,659	456,507	-1.50%	487,712	-7.80%	559,791	-19.67%	N/A	N/A