

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4917</b>	<b>6 Months Ago 4905</b>	<b>Change from 4917</b>	<b>1 Yr Ago 4817</b>	<b>Change from 4917</b>	<b>2 Yrs Ago 4717</b>	<b>Change from 4917</b>	<b>3 Yrs Ago 4617</b>	<b>Change from 4917</b>
250 PF CPE	596,303	590,491	0.98%	570,640	4.50%	550,110	8.40%	596,386	-0.01%
250 GTE	390,780	431,669	-9.47%	432,224	-9.59%	402,940	-3.02%	391,733	-0.24%
250 GTL	1,648,892	1,689,813	-2.42%	1,664,851	-0.96%	1,546,022	6.65%	1,292,021	27.62%
330 GT 2+2	332,038	324,186	2.42%	269,885	23.03%	276,069	20.27%	222,899	48.96%
275 GTB	2,637,735	2,442,545	7.99%	2,153,923	22.46%	2,082,743	26.65%	1,901,459	38.72%
330 GTC	566,500	560,744	1.03%	627,856	-9.77%	563,833	0.47%	513,453	10.33%
275 GTB/4	3,375,953	3,350,719	0.75%	2,933,381	15.09%	2,452,018	37.68%	2,369,446	42.48%
365 GT 2+2	244,942	240,310	1.93%	222,639	10.02%	201,642	21.47%	196,431	24.70%
365 GTB/4	612,086	620,918	-1.42%	649,203	-5.72%	581,174	5.32%	558,802	9.54%
365 GTC/4	261,590	259,365	0.86%	239,418	9.26%	235,360	11.14%	228,506	14.48%
365 GT4 2+2	61,242	74,689	-18.00%	72,568	-15.61%	58,078	5.45%	70,630	-13.29%
365 GT4/BB	349,945	369,869	-5.39%	365,114	-4.15%	364,764	-4.06%	347,536	0.69%
512 BB	267,102	279,106	-4.30%	266,809	0.11%	234,566	13.87%	242,534	10.13%
400i GT & A	63,391	64,105	-1.11%	57,071	11.07%	58,944	7.54%	49,442	28.21%
512 BBi	257,130	283,719	-9.37%	271,534	-5.30%	238,897	7.63%	248,607	3.43%
TESTAROSSA	177,498	175,835	0.95%	174,075	1.97%	176,916	0.33%	129,860	36.68%
412 GT & A	65,180	56,551	15.26%	53,157	22.62%	49,692	31.17%	53,523	21.78%
512 TR	304,134	291,235	4.43%	270,028	12.63%	253,031	20.20%	190,470	59.68%
456 GT	56,863	61,632	-7.74%	64,948	-12.45%	58,353	-2.55%	52,541	8.23%
F512 M	618,117	630,193	-1.92%	548,596	12.67%	313,000	97.48%	317,889	94.44%
F50	4,327,709	4,231,683	2.27%	4,139,600	4.54%	3,170,617	36.49%	2,168,158	99.60%
550 MARANELLO	184,751	183,130	0.89%	176,552	4.64%	147,192	25.52%	128,043	44.29%
550 BARCETTA	375,122	373,962	0.31%	386,833	-3.03%	334,120	12.27%	311,150	20.56%
456M GT & A	70,052	74,638	-6.14%	76,974	-8.99%	73,185	-4.28%	64,502	8.60%
575M MARANELLO	163,098	161,574	0.94%	158,393	2.97%	143,468	13.68%	132,654	22.95%
ENZO	4,227,872	3,911,956	8.08%	3,644,421	16.01%	2,846,827	48.51%	2,539,523	66.48%
612 SCAGLIETTI	173,395	165,248	4.93%	128,527	34.91%	134,241	29.17%	134,586	28.84%
SUPERAMERICA	377,020	359,144	4.98%	330,261	14.16%	601,222	-37.29%	535,997	-29.66%
599 GTB FIORANO	224,303	217,349	3.20%	213,401	5.11%	193,664	15.82%	184,878	21.32%
FF	131,419	137,671	-4.54%	142,095	-7.51%	151,016	-12.98%	131,520	-0.08%
F12berlinetta	237,405	241,021	-1.50%	248,636	-4.52%	247,091	-3.92%	218,772	8.52%
GTC4Lusso	228,582	232,902	-1.85%	252,980	-9.64%	261,933	-12.73%	232,405	-1.64%
812 Superfast	379,136	392,871	-3.50%	415,937	-8.85%	417,440	-9.18%	352,477	7.56%
246 GT	410,367	466,314	-12.00%	464,295	-11.62%	304,394	34.81%	280,581	46.26%
246 GTS	527,595	514,981	2.45%	497,184	6.12%	381,722	38.21%	330,618	59.58%
308 GT4	66,238	63,500	4.31%	65,620	0.94%	64,186	3.20%	51,600	28.37%
308 GTB FG	231,264	230,002	0.55%	205,087	12.76%	163,202	41.70%	149,504	54.69%
308 GTB	103,398	121,556	-14.94%	125,374	-17.53%	91,516	12.98%	64,917	59.28%
308 GTS	88,131	97,951	-10.03%	83,811	5.15%	65,264	35.04%	65,461	34.63%
308 GTS QV	105,076	87,105	20.63%	92,506	13.59%	73,938	42.11%	66,434	58.17%
328 GTB	113,683	111,214	2.22%	108,993	4.30%	99,621	14.12%	91,521	24.22%
328 GTS	114,410	121,267	-5.65%	122,803	-6.83%	108,223	5.72%	92,268	24.00%
3.2 MON CAB	51,776	51,543	0.45%	49,867	3.83%	44,653	15.95%	38,016	36.20%
F40	3,216,180	3,029,388	6.17%	2,707,979	18.77%	1,944,800	65.37%	1,406,769	128.62%
MON T CAB	64,043	61,002	4.99%	53,461	19.79%	49,842	28.49%	50,860	25.92%
348 TB	70,013	76,810	-8.85%	82,294	-14.92%	66,950	4.58%	64,145	9.15%
348 TS	89,466	88,742	0.82%	88,413	1.19%	67,864	31.83%	63,044	41.91%
348 SPIDER	83,366	80,538	3.51%	68,117	22.39%	61,141	36.35%	58,913	41.51%
355 BERLINETTA	94,709	94,307	0.43%	93,031	1.80%	83,298	13.70%	77,440	22.30%
355 GTS	102,519	101,948	0.56%	100,278	2.23%	87,752	16.83%	77,591	32.13%
355 SPIDER	105,281	113,528	-7.26%	111,261	-5.37%	94,607	11.28%	88,654	18.75%
360 MODENA	66,479	71,272	-6.72%	78,271	-15.07%	70,173	-5.26%	61,288	8.47%
360 SPIDER	84,350	90,280	-6.57%	85,537	-1.39%	88,506	-4.70%	79,026	6.74%
CHALLENGE STRADALE	220,907	200,155	10.37%	184,673	19.62%	180,854	22.15%	163,862	34.81%
F430	131,354	135,318	-2.93%	143,368	-8.38%	137,024	-4.14%	113,712	15.51%
F430 SPIDER	155,414	162,515	-4.37%	161,793	-3.94%	157,647	-1.42%	131,454	18.23%
430 SCUDERIA	248,453	249,327	-0.35%	241,774	2.76%	222,291	11.77%	189,526	31.09%
SCUDERIA SPIDER 16M	338,180	318,329	6.24%	319,530	5.84%	317,712	6.44%	265,656	27.30%
CALIFORNIA	107,532	111,761	-3.78%	110,587	-2.76%	114,076	-5.74%	100,509	6.99%
458 ITALIA	181,109	184,742	-1.97%	191,344	-5.35%	193,105	-6.21%	158,598	14.19%
458 SPIDER	208,279	220,687	-5.62%	231,128	-9.89%	232,014	-10.23%	193,470	7.65%
CALIFORNIA T	150,630	155,954	-3.41%	165,372	-8.91%	173,804	-13.33%	149,474	0.77%
488 GTB	257,800	263,306	-2.09%	270,717	-4.77%	283,300	-9.00%	240,409	7.23%
488 SPIDER	284,563	292,534	-2.72%	308,742	-7.83%	325,839	-12.67%	277,993	2.36%
GTC4Lusso T	200,127	229,056	-12.63%	251,116	-20.30%	269,426	-25.72%	245,089	-18.35%
PORTOFINO	228,346	202,227	12.92%	207,117	10.25%	225,581	1.23%	201,149	13.52%
F8 TRIBUTO	348,553	375,325	-7.13%	397,587	-12.33%	407,798	-14.53%	360,257	-3.25%
ROMA	228,440	232,726	-1.84%	246,036	-7.15%	316,768	-27.88%	N/A	N/A
F8 SPIDER	448,773	459,383	-2.31%	501,095	-10.44%	558,986	-19.72%	N/A	N/A