

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 5001	6 Months Ago 4913	Change from 5001	1 Yr Ago 4901	Change from 5001	2 Yrs Ago 4801	Change from 5001	3 Yrs Ago 4701	Change from 5001
250 PF CPE	592,810	595,412	-0.44%	599,198	-1.07%	552,657	7.27%	574,967	3.10%
250 GTE	395,030	403,654	-2.14%	425,836	-7.23%	398,530	-0.88%	380,945	3.70%
250 GTL	1,663,560	1,626,273	2.29%	1,698,143	-2.04%	1,587,925	4.76%	1,565,653	6.25%
330 GT 2+2	331,996	331,510	0.15%	298,212	11.33%	281,813	17.81%	235,840	40.77%
275 GTB	2,641,032	2,611,344	1.14%	2,329,190	13.39%	2,191,715	20.50%	2,014,383	31.11%
330 GTC	563,401	574,781	-1.98%	567,953	-0.80%	596,239	-5.51%	526,182	7.07%
275 GTB/4	3,348,570	3,370,690	-0.66%	3,162,006	5.90%	3,289,865	1.78%	2,511,216	33.34%
365 GT 2+2	226,773	219,483	3.32%	229,765	-1.30%	200,428	13.14%	198,812	14.06%
365 GTB/4	645,723	613,301	5.29%	636,553	1.44%	661,946	-2.45%	568,517	13.58%
365 GTC/4	263,202	262,667	0.20%	255,618	2.97%	239,386	9.95%	232,068	13.42%
365 GT4 2+2	56,970	74,805	-23.84%	74,462	-23.49%	72,743	-21.68%	64,584	-11.79%
365 GT4/BB	345,837	356,759	-3.06%	378,368	-8.60%	366,775	-5.71%	340,565	1.55%
512 BB	279,644	295,158	-5.26%	268,383	4.20%	269,048	3.94%	241,166	15.95%
400i GT & A	65,567	63,215	3.72%	58,054	12.94%	57,100	14.83%	59,212	10.73%
512 BBi	257,934	273,358	-5.64%	274,126	-5.91%	262,307	-1.67%	235,785	9.39%
TESTAROSSA	174,605	177,921	-1.86%	176,011	-0.80%	179,349	-2.65%	133,797	30.50%
412 GT & A	64,909	65,126	-0.33%	53,058	22.34%	52,842	22.84%	54,424	19.27%
512 TR	319,202	300,200	6.33%	279,406	14.24%	283,282	12.68%	193,497	64.96%
456 GT	56,544	57,803	-2.18%	63,266	-10.62%	61,990	-8.79%	55,029	2.75%
F512 M	616,340	635,821	-3.06%	561,835	9.70%	395,833	55.71%	310,079	98.77%
F50	4,467,186	4,324,926	3.29%	3,976,065	12.35%	3,397,075	31.50%	2,487,654	79.57%
550 MARANELLO	175,209	194,429	-9.89%	177,417	-1.24%	160,345	9.27%	119,154	47.04%
550 BARCETTA	374,476	374,993	-0.14%	388,821	-3.69%	377,822	-0.89%	320,345	16.90%
456M GT & A	69,598	71,236	-2.30%	76,391	-8.89%	75,062	-7.28%	67,874	2.54%
575M MARANELLO	159,550	162,893	-2.05%	160,866	-0.82%	146,344	9.02%	135,703	17.57%
ENZO	4,236,067	4,221,244	0.35%	3,712,639	14.10%	3,197,180	32.49%	2,622,674	61.52%
612 SCAGLIETTI	171,313	176,825	-3.12%	127,374	34.50%	133,285	28.53%	135,119	26.79%
SUPERAMERICA	373,054	392,672	-5.00%	324,239	15.06%	450,252	-17.15%	342,056	9.06%
599 GTB FIORANO	219,112	224,169	-2.26%	216,426	1.24%	194,389	12.72%	186,902	17.23%
FF	133,379	136,606	-2.36%	139,165	-4.16%	151,728	-12.09%	135,641	-1.67%
F12berlinetta	238,363	240,854	-1.03%	246,459	-3.28%	250,417	-4.81%	230,435	3.44%
GTC4Lusso	226,773	228,207	-0.63%	235,261	-3.61%	260,028	-12.79%	245,348	-7.57%
812 Superfast	369,479	379,120	-2.54%	397,208	-6.98%	411,778	-10.27%	367,261	0.60%
246 GT	428,485	424,502	0.94%	458,444	-6.53%	336,305	27.41%	293,737	45.87%
246 GTS	520,849	523,213	-0.45%	487,962	6.74%	452,628	15.07%	350,918	48.42%
308 GT4	74,592	64,353	15.91%	65,217	14.38%	63,275	17.89%	51,838	43.89%
308 GTB FG	219,249	231,310	-5.21%	224,551	-2.36%	177,067	23.82%	163,199	34.34%
308 GTB	135,431	104,044	30.17%	113,159	19.68%	93,031	45.58%	75,129	80.26%
308 GTS	82,744	85,492	-3.21%	88,185	-6.17%	63,413	30.48%	65,546	26.24%
308 GTS QV	84,134	89,388	-5.88%	89,807	-6.32%	91,932	-8.48%	73,090	15.11%
328 GTS	113,527	114,437	-0.80%	121,871	-6.85%	113,743	-0.19%	96,535	17.60%
3.2 MON CAB	51,389	52,364	-1.86%	49,932	2.92%	44,948	14.33%	41,775	23.01%
F40	3,143,891	3,211,637	-2.11%	2,699,154	16.48%	2,430,417	29.36%	1,649,509	90.60%
MON T CAB	63,361	65,756	-3.64%	54,188	16.93%	48,943	29.46%	46,195	37.16%
348 TB	69,734	69,956	-0.32%	81,817	-14.77%	76,937	-9.36%	64,902	7.45%
348 TS	89,134	88,514	0.70%	89,345	-0.24%	82,603	7.91%	66,270	34.50%
348 SPIDER	83,957	82,383	1.91%	67,431	24.51%	68,545	22.48%	58,688	43.06%
355 BERLINETTA	90,453	94,681	-4.47%	96,085	-5.86%	84,795	6.67%	78,613	15.06%
355 GTS	103,775	102,572	1.17%	104,756	-0.94%	91,407	13.53%	83,197	24.73%
355 SPIDER	102,744	108,568	-5.36%	115,664	-11.17%	101,423	1.30%	89,133	15.27%
360 MODENA	70,274	64,967	8.17%	77,948	-9.85%	76,123	-7.68%	63,928	9.93%
360 SPIDER	84,919	87,124	-2.53%	91,102	-6.79%	94,583	-10.22%	82,641	2.76%
CHALLENGE STRADALE	217,901	229,885	-5.21%	197,797	10.16%	216,431	0.68%	189,893	14.75%
F430	130,709	133,309	-1.95%	140,489	-6.96%	141,183	-7.42%	121,185	7.86%
F430 SPIDER	156,796	157,091	-0.19%	163,768	-4.26%	161,177	-2.72%	138,942	12.85%
430 SCUDERIA	254,336	251,130	1.28%	240,071	5.94%	241,612	5.27%	194,951	30.46%
SCUDERIA SPIDER 16M	343,742	332,809	3.29%	318,587	7.90%	326,534	5.27%	285,636	20.34%
CALIFORNIA	102,276	108,046	-5.34%	110,179	-7.17%	114,325	-10.54%	113,141	-9.60%
458 ITALIA	180,597	182,579	-1.09%	187,738	-3.80%	202,212	-10.69%	171,130	5.53%
458 SPIDER	217,134	210,177	3.31%	225,101	-3.54%	241,279	-10.01%	209,172	3.81%
CALIFORNIA T	148,980	151,787	-1.85%	159,237	-6.44%	168,946	-11.82%	167,616	-11.12%
488 GTB	256,546	257,790	-0.48%	266,040	-3.57%	279,505	-8.21%	256,748	-0.08%
488 SPIDER	282,792	287,859	-1.76%	296,953	-4.77%	321,872	-12.14%	301,234	-6.12%
GTC4Lusso T	196,490	227,736	-13.72%	209,157	-6.06%	223,265	-11.99%	206,858	-5.01%
PORTOFINO	220,754	201,025	9.81%	239,175	-7.70%	264,946	-16.68%	248,840	-11.29%
F8 TRIBUTO	346,052	358,356	-3.43%	385,406	-10.21%	404,835	-14.52%	377,248	-8.27%
ROMA	225,878	228,270	-1.05%	239,622	-5.74%	252,087	-10.40%	301,633	-25.11%
F8 SPIDER	446,226	449,621	-0.76%	467,636	-4.58%	540,937	-17.51%	489,419	-8.83%
296 GTB	405,281	429,749	-5.69%	491,793	-17.59%	N/A	N/A	N/A	N/A