

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4614	6 Months Ago 4601	Change from 4614	1 Yr Ago 4514	Change from 4614	2 Yrs Ago 4414	Change from 4614	3 Yrs Ago 4314	Change from 4614
250 PF CPE	594,971	569,666	4.44%	565,423	5.23%	607,211	-2.02%	636,839	-6.57%
250 GTE	385,359	375,649	2.58%	383,539	0.47%	430,052	-10.39%	414,387	-7.01%
250 GTL	1,305,670	1,528,951	-14.60%	1,601,124	-18.45%	1,632,194	-20.01%	1,766,725	-26.10%
330 GT 2+2	228,097	234,289	-2.64%	253,573	-10.05%	266,469	-14.40%	269,913	-15.49%
275 GTB	1,905,325	2,004,434	-4.94%	2,012,606	-5.33%	2,247,566	-15.23%	2,353,474	-19.04%
330 GTC	509,657	516,896	-1.40%	545,440	-6.56%	578,105	-11.84%	660,280	-22.81%
275 GTB/4	2,404,317	2,842,775	-15.42%	2,986,813	-19.50%	2,912,485	-17.45%	2,919,937	-17.66%
365 GT 2+2	197,693	209,543	-5.66%	217,748	-9.21%	241,404	-18.11%	264,187	-25.17%
365 GTB/4	557,041	572,320	-2.67%	674,348	-17.40%	658,625	-15.42%	684,547	-18.63%
365 GTS/4	2,063,837	2,154,258	-4.20%	2,285,074	-9.68%	2,237,533	-7.76%	2,145,023	-3.78%
365 GTC/4	228,961	226,143	1.25%	227,938	0.45%	238,328	-3.93%	275,801	-16.98%
365 GT4 2+2	70,605	86,751	-18.61%	95,684	-26.21%	83,584	-15.53%	74,313	-4.99%
365 GT4/BB	359,000	353,498	1.56%	350,844	2.32%	453,538	-20.84%	544,000	-34.01%
400 GT & A	35,016	37,860	-7.51%	38,075	-8.03%	32,801	6.75%	32,380	8.14%
512 BB	243,494	315,128	-22.73%	264,985	-8.11%	346,292	-29.69%	293,692	-17.09%
400i GT & A	48,032	47,472	1.18%	52,118	-7.84%	43,715	9.88%	36,314	32.27%
512 BBi	248,571	260,870	-4.71%	261,187	-4.83%	232,081	7.11%	269,516	-7.77%
TR 85-87	133,584	130,593	2.29%	141,758	-5.77%	103,850	28.63%	120,422	10.93%
TR 88-91	118,771	120,894	-1.76%	142,366	-16.57%	125,464	-5.33%	130,675	-9.11%
412 GT & A	52,743	67,148	-21.45%	65,829	-19.88%	46,319	13.87%	42,575	23.88%
512 TR	178,115	182,191	-2.24%	198,996	-10.49%	184,263	-3.34%	219,188	-18.74%
456 GT	51,570	49,381	4.43%	47,642	8.24%	48,282	6.81%	48,668	5.96%
F512 M	306,732	320,734	-4.37%	342,440	-10.43%	433,794	-29.29%	423,648	-27.60%
F50	2,171,714	2,324,159	-6.56%	2,428,202	-10.56%	2,101,983	3.32%	2,089,462	3.94%
550M	129,175	110,130	17.29%	104,282	23.87%	120,982	6.77%	136,953	-5.68%
456M GT & A	64,982	65,975	-1.51%	58,778	10.55%	55,848	16.36%	57,825	12.38%
550 BARCETTA	312,469	314,731	-0.72%	313,202	-0.23%	361,746	-13.62%	371,425	-15.87%
575M MARANELLO	129,904	128,155	1.36%	129,543	0.28%	128,468	1.12%	128,795	0.86%
ENZO	2,537,362	2,675,370	-5.16%	2,690,119	-5.68%	2,468,846	2.78%	2,503,930	1.34%
612 SCAGLIETTI	133,892	150,821	-11.22%	180,158	-25.68%	104,062	28.67%	106,724	25.46%
SUPERAMERICA	512,413	594,680	-13.83%	535,228	-4.26%	437,450	17.14%	418,911	22.32%
599 GTB FIORANO	182,676	175,622	4.02%	184,505	-0.99%	178,207	2.51%	181,075	0.88%
FF	132,121	136,953	-3.53%	143,035	-7.63%	159,152	-16.98%	173,790	-23.98%
F12berlinetta	219,245	222,532	-1.48%	227,010	-3.42%	245,998	-10.88%	274,142	-20.03%
GTC4Lusso	232,451	234,008	-0.67%	243,385	-4.49%	288,827	-19.52%	327,034	-28.92%
246 GT	284,157	324,583	-12.45%	323,088	-12.05%	323,019	-12.03%	297,072	-4.35%
246 GTS	330,136	373,886	-11.70%	395,658	-16.56%	355,518	-7.14%	323,544	2.04%
308 GT4	54,586	49,733	9.76%	49,188	10.97%	54,398	0.35%	53,366	2.29%
308 GTB FG	153,363	166,873	-8.10%	180,910	-15.23%	186,305	-17.68%	198,161	-22.61%
308 GTB	66,142	64,441	2.64%	60,171	9.92%	71,782	-7.86%	73,655	-10.20%
308 GTS	64,580	61,534	4.95%	64,656	-0.12%	64,200	0.59%	60,476	6.79%
308 GTSi	55,300	62,869	-12.04%	60,378	-8.41%	55,469	-0.30%	63,824	-13.36%
308 GTB QV	77,478	70,138	10.47%	66,814	15.96%	71,956	7.67%	75,994	1.95%
308 GTS QV	64,645	66,128	-2.24%	77,709	-16.81%	72,863	-11.28%	66,903	-3.38%
288 GTO	2,328,685	2,290,046	1.69%	2,167,121	7.46%	2,464,293	-5.50%	2,246,945	3.64%
328 GTB	89,799	90,779	-1.08%	92,463	-2.88%	102,223	-12.15%	86,106	4.29%
328 GTS	91,489	90,293	1.32%	90,069	1.58%	93,593	-2.25%	90,656	0.92%
3.2 MON CAB	38,803	40,586	-4.39%	41,442	-6.37%	35,239	10.11%	32,863	18.08%
F40	1,393,234	1,424,127	-2.17%	1,389,472	0.27%	1,312,902	6.12%	1,201,671	15.94%
MON T CAB	47,927	48,871	-1.93%	46,122	3.91%	45,290	5.82%	39,001	22.89%
348 TB	63,167	60,457	4.48%	58,854	7.33%	54,766	15.34%	52,269	20.85%
348 TS	62,748	58,790	6.73%	60,205	4.22%	56,459	11.14%	52,956	18.49%
348 SPIDER	58,755	65,622	-10.46%	66,142	-11.17%	61,491	-4.45%	58,711	0.07%
355 BERLINETTA	77,235	68,205	13.24%	72,609	6.37%	69,202	11.61%	65,687	17.58%
355 GTS	77,906	74,417	4.69%	75,394	3.33%	73,337	6.23%	73,036	6.67%
355 SPIDER	88,509	79,968	10.68%	82,238	7.63%	75,647	17.00%	76,413	15.83%
360 MODENA	62,866	64,508	-2.55%	61,636	2.00%	68,458	-8.17%	71,585	-12.18%
360 SPIDER	79,464	80,067	-0.75%	81,293	-2.25%	86,600	-8.24%	89,175	-10.89%
CHALLENGE STRADALE	159,983	175,178	-8.67%	181,558	-11.88%	195,584	-18.20%	202,383	-20.95%
F430	119,641	131,939	-9.32%	147,209	-18.73%	130,565	-8.37%	129,753	-7.79%
F430 SPIDER	140,404	152,222	-7.76%	165,594	-15.21%	148,226	-5.28%	142,786	-1.67%
F430 SCUDERIA	192,912	192,599	0.16%	196,697	-1.92%	199,330	-3.22%	210,094	-8.18%
SCUDERIA SPIDER 16M	268,994	278,849	-3.53%	300,311	-10.43%	307,997	-12.66%	329,035	-18.25%
CALIFORNIA	100,473	98,962	1.53%	103,309	-2.75%	113,447	-11.44%	127,365	-21.11%
458 ITALIA	159,431	162,411	-1.83%	165,220	-3.50%	176,477	-9.66%	190,570	-16.34%
458 SPIDER	195,365	193,389	1.02%	194,100	0.65%	207,107	-5.67%	220,263	-11.30%
CALIFORNIA T	147,591	150,083	-1.66%	150,322	-1.82%	172,456	-14.42%	195,875	-24.65%
488 GTB	238,295	239,122	-0.35%	240,818	-1.05%	275,131	-13.39%	296,005	-19.50%
488 SPIDER	279,372	280,882	-0.54%	287,357	-2.78%	308,540	-9.45%	341,551	-18.20%