

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4709	6 Months Ago 4622	Change from 4709	1 Yr Ago 4609	Change from 4709	2 Yrs Ago 4509	Change from 4709	3 Yrs Ago 4409	Change from 4709
250 PF CPE	553,941	592,850	-6.56%	598,090	-7.38%	564,840	-1.93%	615,942	-10.07%
250 GTE	383,642	390,829	-1.84%	374,277	2.50%	380,373	0.86%	439,734	-12.76%
250 GTL	1,560,533	1,364,786	14.34%	1,294,631	20.54%	1,612,300	-3.21%	1,661,248	-6.06%
330 GT 2+2	238,151	219,922	8.29%	226,994	4.92%	252,874	-5.82%	281,629	-15.44%
275 GTB	2,039,061	1,966,045	3.71%	1,916,682	6.38%	2,062,550	-1.14%	2,315,583	-11.94%
330 GTC	532,776	522,290	2.01%	511,411	4.18%	523,675	1.74%	587,197	-9.27%
275 GTB/4	2,468,792	2,433,275	1.46%	2,510,667	-1.67%	2,944,127	-16.15%	2,936,467	-15.93%
365 GT 2+2	202,091	201,011	0.54%	197,120	2.52%	218,702	-7.60%	243,128	-16.88%
365 GTB/4	570,012	561,868	1.45%	557,980	2.16%	681,650	-16.38%	659,430	-13.56%
365 GTS/4	2,048,663	2,059,669	-0.53%	2,064,189	-0.75%	2,319,100	-11.66%	2,218,079	-7.64%
365 GTC/4	235,611	230,536	2.20%	230,481	2.23%	220,693	6.76%	242,632	-2.89%
365 GT4 2+2	56,562	70,647	-19.94%	71,445	-20.83%	95,576	-40.82%	80,636	-29.86%
365 GT4/BB	337,678	348,055	-2.98%	373,613	-9.62%	368,274	-8.31%	478,333	-29.41%
400 GT & A	41,171	35,606	15.63%	33,245	23.84%	37,950	8.49%	32,086	28.31%
512 BB	231,587	242,595	-4.54%	246,148	-5.92%	267,241	-13.34%	349,000	-33.64%
400i GT & A	51,054	55,546	-8.09%	45,193	12.97%	52,966	-3.61%	40,629	25.66%
512 BBi	232,944	239,686	-2.81%	250,519	-7.02%	273,973	-14.98%	233,849	-0.39%
TESTAROSSA	152,901	128,857	18.66%	115,774	32.07%	133,922	14.17%	118,394	29.15%
412 GT & A	50,518	53,818	-6.13%	49,887	1.26%	66,722	-24.29%	41,934	20.47%
512 TR	240,026	188,247	27.51%	163,984	46.37%	198,476	20.93%	180,799	32.76%
456 GT	56,645	52,778	7.33%	48,992	15.62%	48,210	17.50%	47,112	20.23%
F512 M	323,364	326,505	-0.96%	307,148	5.28%	386,033	-16.23%	436,430	-25.91%
F50	2,910,485	2,176,450	33.73%	2,231,903	30.40%	2,401,157	21.21%	2,098,687	38.68%
550M	112,001	126,761	-11.64%	132,915	-15.73%	105,060	6.61%	119,698	-6.43%
550 BARCHETTA	319,797	315,845	1.25%	315,529	1.35%	314,088	1.82%	373,804	-14.45%
456M GT & A	68,816	65,643	4.83%	65,611	4.88%	58,667	17.30%	55,838	23.24%
575M MARANELLO	139,837	133,032	5.12%	127,472	9.70%	128,197	9.08%	129,870	7.67%
ENZO	2,638,385	2,584,588	2.08%	2,583,967	2.11%	2,681,762	-1.62%	2,461,773	7.17%
612 SCAGLIETTI	131,736	132,569	-0.63%	132,652	-0.69%	175,765	-25.05%	102,726	28.24%
SUPERAMERICA	455,039	374,384	21.54%	516,435	-11.89%	441,028	3.18%	415,478	9.52%
599 GTB FIORANO	191,063	181,656	5.18%	176,669	8.15%	183,313	4.23%	177,238	7.80%
FF	141,591	131,709	7.50%	133,123	6.36%	147,371	-3.92%	161,278	-12.21%
F12berlinetta	235,816	222,943	5.77%	220,968	6.72%	233,436	1.02%	253,490	-6.97%
GTC4Lusso	252,891	241,802	4.59%	231,686	9.15%	255,261	-0.93%	300,490	-15.84%
812 SUPERFAST	382,600	356,475	7.33%	357,509	7.02%	386,056	-0.90%	427,577	-10.52%
246 GT	282,083	283,326	-0.44%	290,929	-3.04%	324,933	-13.19%	326,984	-13.73%
246 GTS	345,859	340,285	1.64%	333,971	3.56%	379,925	-8.97%	364,026	-4.99%
308 GT4	53,863	51,712	4.16%	54,909	-1.90%	49,310	9.23%	51,878	3.83%
308 GTB FG	158,157	154,060	2.66%	157,474	0.43%	183,592	-13.85%	182,498	-13.34%
308 GTB	78,015	69,895	11.62%	67,610	15.39%	59,982	30.06%	78,212	-0.25%
308 GTS	64,760	65,541	-1.19%	64,549	0.33%	62,663	3.35%	58,244	11.19%
308 GTSi	59,347	57,397	3.40%	56,468	5.10%	59,735	-0.65%	56,469	5.10%
308 GTS QV	70,542	67,816	4.02%	65,056	8.43%	80,192	-12.03%	73,114	-3.52%
288 GTO	2,407,478	2,326,545	3.48%	2,303,562	4.51%	2,160,014	11.46%	2,345,797	2.63%
328 GTB	96,669	92,429	4.59%	88,241	9.55%	91,970	5.11%	104,778	-7.74%
328 GTS	100,846	91,293	10.46%	90,628	11.27%	92,753	8.73%	93,220	8.18%
3.2 MON CAB	42,216	40,141	5.17%	39,688	6.37%	42,137	0.19%	34,367	22.84%
F40	1,886,669	1,525,751	23.66%	1,400,464	34.72%	1,413,833	33.44%	1,289,300	46.33%
MON T CAB	43,359	45,727	-5.18%	43,305	0.12%	45,763	-5.25%	44,789	-3.19%
348 TB	67,288	64,086	5.00%	63,911	5.28%	56,434	19.23%	54,060	24.47%
348 TS	68,652	60,020	14.38%	60,801	12.91%	58,660	17.03%	54,019	27.09%
348 SPIDER	59,806	57,916	3.26%	58,306	2.57%	66,797	-10.47%	64,697	-7.56%
355 BERLINETTA	76,333	77,615	-1.65%	74,228	2.84%	71,945	6.10%	68,819	10.92%
355 GTS	84,332	78,132	7.94%	78,679	7.18%	74,782	12.77%	73,271	15.10%
355 SPIDER	93,406	89,418	4.46%	86,097	8.49%	78,960	18.30%	77,445	20.61%
360 MODENA	71,683	62,007	15.60%	65,220	9.91%	63,430	13.01%	70,092	2.27%
360 SPIDER	85,192	79,710	6.88%	81,133	5.00%	82,750	2.95%	87,349	-2.47%
CHALLENGE STRADALE	173,041	168,051	2.97%	171,888	0.67%	187,433	-7.68%	195,089	-11.30%
F430	128,350	114,645	11.95%	124,035	3.48%	141,663	-9.40%	129,405	-0.82%
F430 SPIDER	145,065	133,145	8.95%	148,066	-2.03%	157,866	-8.11%	144,440	0.43%
430 SCUDERIA	195,172	190,977	2.20%	202,037	-3.40%	197,167	-1.01%	202,028	-3.39%
SCUDERIA SPIDER 16M	306,084	267,257	14.53%	266,804	14.72%	294,285	4.01%	308,276	-0.71%
CALIFORNIA	113,334	105,775	7.15%	98,879	14.62%	104,039	8.93%	116,316	-2.56%
458 ITALIA	179,498	160,407	11.90%	160,543	11.81%	167,788	6.98%	181,935	-1.34%
458 SPIDER	210,464	196,227	7.26%	197,979	6.31%	196,230	7.25%	212,797	-1.10%
CALIFORNIA T	167,171	155,184	7.72%	147,847	13.07%	155,958	7.19%	178,601	-6.40%
488 GTB	264,300	243,823	8.40%	235,920	12.03%	245,785	7.53%	279,995	-5.61%
488 SPIDER	310,929	282,491	10.07%	290,293	7.11%	290,856	6.90%	321,434	-3.27%
PORTOFINO	256,638	244,767	4.85%	235,430	9.01%	248,891	3.11%	N/A	N/A