

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4918	4906	Change from 4918	4818	Change from 4918	4718	Change from 4918	4618	Change from 4918
250 PF CPE	596,397	589,332	1.20%	570,718	4.50%	550,110	8.41%	596,386	0.00%
250 GTE	390,845	431,358	-9.39%	432,562	-9.64%	402,940	-3.00%	391,733	-0.23%
250 GTL	1,654,622	1,681,401	-1.59%	1,655,407	-0.05%	1,543,707	7.18%	1,292,021	28.06%
330 GT 2+2	332,097	328,478	1.10%	269,739	23.12%	279,546	18.80%	220,665	50.50%
275 GTB	2,637,233	2,503,652	5.34%	2,154,609	22.40%	2,082,743	26.62%	1,901,459	38.70%
330 GTC	566,405	561,913	0.80%	625,978	-9.52%	567,660	-0.22%	515,142	9.95%
275 GTB/4	3,377,237	3,411,352	-1.00%	2,939,374	14.90%	2,445,200	38.12%	2,369,446	42.53%
365 GT 2+2	250,637	244,656	2.44%	222,663	12.56%	202,313	23.89%	196,651	27.45%
365 GTB/4	616,654	609,902	1.11%	643,316	-4.14%	583,475	5.69%	558,252	10.46%
365 GTC/4	261,447	261,252	0.07%	240,926	8.52%	235,041	11.23%	228,496	14.42%
365 GT4 2+2	58,221	74,738	-22.10%	73,083	-20.34%	57,949	0.47%	70,630	-17.57%
365 GT4/BB	350,050	365,521	-4.23%	367,376	-4.72%	364,764	-4.03%	347,536	0.72%
512 BB	264,512	286,639	-7.72%	266,138	-0.61%	233,020	13.51%	242,423	9.11%
400i GT & A	64,083	64,457	-0.58%	56,605	13.21%	58,944	8.72%	49,442	29.61%
512 BBi	257,062	285,310	-9.90%	271,637	-5.37%	237,480	8.25%	247,995	3.66%
TESTAROSSA	177,423	176,321	0.62%	174,641	1.59%	177,480	-0.03%	129,648	36.85%
412 GT & A	65,126	58,174	11.95%	53,121	22.60%	50,181	29.78%	53,523	21.68%
512 TR	306,880	296,122	3.63%	270,413	13.49%	246,977	24.25%	192,414	59.49%
456 GT	56,799	60,944	-6.80%	64,736	-12.26%	58,425	-2.78%	52,541	8.10%
F512 M	618,370	651,200	-5.04%	548,275	12.78%	312,130	98.11%	317,889	94.52%
F50	4,349,578	4,319,393	0.70%	4,133,064	5.24%	3,174,853	37.00%	2,168,158	100.61%
550 MARANELLO	181,928	185,046	-1.68%	176,092	3.31%	149,264	21.88%	128,361	41.73%
550 BARCETTA	374,993	369,298	1.54%	386,712	-3.03%	334,537	12.09%	311,150	20.52%
456M GT & A	69,961	74,023	-5.49%	76,961	-9.10%	73,122	-4.32%	64,561	8.36%
575M MARANELLO	162,817	161,966	0.53%	159,431	2.12%	143,856	13.18%	132,770	22.63%
ENZO	4,229,511	4,000,157	5.73%	3,645,515	16.02%	2,846,827	48.57%	2,539,523	66.55%
612 SCAGLIETTI	173,488	179,478	-3.34%	127,705	35.85%	130,071	33.38%	133,887	29.58%
SUPERAMERICA	376,394	369,534	1.86%	332,716	13.13%	601,778	-37.45%	536,850	-29.89%
599 GTB FIORANO	223,779	216,928	3.16%	213,564	4.78%	193,655	15.56%	184,463	21.31%
FF	131,299	137,453	-4.48%	141,626	-7.29%	151,737	-13.47%	131,520	-0.17%
F12berlinetta	237,721	240,505	-1.16%	248,595	-4.37%	247,895	-4.10%	219,193	8.45%
GTC4Lusso	228,587	233,038	-1.91%	250,268	-8.66%	262,188	-12.82%	232,940	-1.87%
812 Superfast	378,856	391,443	-3.22%	413,121	-8.29%	421,919	-10.21%	352,202	7.57%
246 GT	412,433	470,476	-12.34%	465,706	-11.44%	305,450	35.02%	279,591	47.51%
246 GTS	528,818	526,448	0.45%	497,488	6.30%	376,619	40.41%	330,618	59.95%
308 GT4	67,782	62,964	7.65%	65,542	3.42%	65,508	3.47%	51,499	31.62%
308 GTB FG	234,005	231,619	1.03%	207,698	12.67%	165,230	41.62%	149,751	56.26%
308 GTB	107,809	124,746	-13.58%	125,471	-14.08%	92,160	16.98%	65,185	65.39%
308 GTS	88,736	99,927	-11.20%	83,798	5.89%	64,960	36.60%	65,467	35.54%
308 GTS QV	105,028	85,688	22.57%	92,296	13.79%	73,621	42.66%	66,732	57.39%
328 GTB	114,048	111,701	2.10%	109,160	4.48%	100,324	13.68%	91,629	24.47%
328 GTS	114,307	120,286	-4.97%	123,355	-7.33%	108,353	5.50%	92,279	23.87%
3.2 MON CAB	51,429	50,635	1.57%	49,853	3.16%	44,717	15.01%	37,710	36.38%
F40	3,203,213	3,141,474	1.97%	2,713,000	18.07%	1,983,133	61.52%	1,413,395	126.63%
MON T CAB	63,598	63,564	0.05%	53,495	18.89%	49,842	27.60%	50,625	25.63%
348 TB	69,955	74,032	-5.51%	82,192	-14.89%	67,324	3.91%	64,145	9.06%
348 TS	89,450	88,462	1.12%	88,666	0.88%	68,090	31.37%	62,176	43.87%
348 SPIDER	83,677	83,604	0.09%	67,848	23.33%	60,980	37.22%	59,238	41.26%
355 BERLINETTA	94,547	93,868	0.72%	94,009	0.57%	83,170	13.68%	76,830	23.06%
355 GTS	102,285	101,031	1.24%	101,074	1.20%	87,810	16.48%	77,591	31.83%
355 SPIDER	105,153	112,840	-6.81%	110,972	-5.24%	92,967	13.11%	88,819	18.39%
360 MODENA	67,011	68,543	-2.24%	78,362	-14.49%	69,442	-3.50%	61,160	9.57%
360 SPIDER	83,800	89,791	-6.67%	82,840	1.16%	88,597	-5.41%	78,890	6.22%
CHALLENGE STRADALE	216,444	202,488	6.89%	184,620	17.24%	185,123	16.92%	165,631	30.68%
F430	131,041	134,463	-2.54%	143,153	-8.46%	137,459	-4.67%	113,699	15.25%
F430 SPIDER	155,558	162,191	-4.09%	161,513	-3.69%	157,968	-1.53%	131,377	18.41%
430 SCUDERIA	249,220	252,032	-1.12%	241,311	3.28%	222,181	12.17%	189,526	31.50%
SCUDERIA SPIDER 16M	341,116	321,461	6.11%	319,815	6.66%	318,078	7.24%	264,521	28.96%
CALIFORNIA	107,033	111,675	-4.16%	110,203	-2.88%	113,643	-5.82%	100,509	6.49%
458 ITALIA	180,995	184,169	-1.72%	190,835	-5.16%	193,271	-6.35%	158,598	14.12%
458 SPIDER	208,684	219,117	-4.76%	230,497	-9.46%	233,295	-10.55%	194,080	7.52%
CALIFORNIA T	150,569	154,845	-2.76%	162,847	-7.54%	174,288	-13.61%	150,207	0.24%
488 GTB	258,230	262,663	-1.69%	268,940	-3.98%	283,639	-8.96%	240,664	7.30%
488 SPIDER	283,798	291,403	-2.61%	307,568	-7.73%	325,558	-12.83%	278,041	2.07%
GTC4Lusso T	200,003	227,034	-11.91%	250,169	-20.05%	269,445	-25.77%	245,466	-18.52%
PORTOFINO	226,747	201,184	12.71%	208,302	8.85%	225,921	0.37%	201,663	12.44%
F8 TRIBUTO	347,106	373,348	-7.03%	396,807	-12.53%	406,703	-14.65%	360,170	-3.63%
ROMA	229,550	231,225	-0.72%	244,808	-6.23%	314,499	-27.01%	N/A	N/A
F8 SPIDER	449,262	458,181	-1.95%	494,439	-9.14%	559,404	-19.69%	N/A	N/A