

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4905	4817	Change from 4905	4805	Change from 4905	4705	Change from 4905	4605	Change from 4905
250 PF CPE	590,491	570,640	3.48%	561,247	5.21%	559,074	5.62%	594,516	-0.68%
250 GTE	431,669	432,224	-0.13%	382,397	12.89%	380,379	13.48%	375,097	15.08%
250 GTL	1,689,813	1,664,851	1.50%	1,608,308	5.07%	1,568,990	7.70%	1,309,688	29.02%
330 GT 2+2	324,186	269,885	20.12%	273,169	18.68%	234,774	38.08%	226,358	43.22%
275 GTB	2,442,545	2,153,923	13.40%	2,102,663	16.16%	2,029,730	20.34%	1,923,887	26.96%
330 GTC	560,744	627,856	-10.69%	601,485	-6.77%	530,171	5.77%	503,894	11.28%
275 GTB/4	3,350,719	2,933,381	14.23%	2,931,515	14.30%	2,489,627	34.59%	2,595,616	29.09%
365 GT 2+2	240,310	222,639	7.94%	209,538	14.69%	196,309	22.41%	201,697	19.14%
365 GTB/4	620,918	649,203	-4.36%	664,887	-6.61%	570,414	8.85%	557,051	11.47%
365 GTC/4	259,365	239,418	8.33%	235,415	10.17%	229,087	13.22%	229,740	12.90%
365 GT4 2+2	74,689	72,568	2.92%	73,612	1.46%	59,581	25.36%	72,240	3.39%
365 GT4/BB	369,869	365,114	1.30%	366,548	0.91%	333,297	10.97%	374,353	-1.20%
512 BB	279,106	266,809	4.61%	276,695	0.87%	234,649	18.95%	254,257	9.77%
400i GT & A	64,105	57,071	12.32%	57,225	12.02%	50,901	25.94%	45,720	40.21%
512 BBi	283,719	271,534	4.49%	264,350	7.33%	231,711	22.45%	256,991	10.40%
TESTAROSSA	175,835	174,075	1.01%	180,724	-2.71%	148,721	18.23%	115,692	51.99%
412 GT & A	56,551	53,157	6.38%	52,097	8.55%	52,390	7.94%	54,098	4.53%
512 TR	291,235	270,028	7.85%	268,678	8.40%	219,901	32.44%	166,321	75.10%
456 GT	61,632	64,948	-5.11%	65,038	-5.24%	56,234	9.60%	49,522	24.45%
F512 M	630,193	548,596	14.87%	402,708	56.49%	304,558	106.92%	314,489	100.39%
F50	4,231,683	4,139,600	2.22%	3,735,724	13.28%	2,827,582	49.66%	2,319,616	82.43%
550 MARANELLO	183,130	176,552	3.73%	155,872	17.49%	113,309	61.62%	118,891	54.03%
550 BARCHETTA	373,962	386,833	-3.33%	379,359	-1.42%	317,418	17.81%	320,670	16.62%
456M GT & A	74,638	76,974	-3.03%	78,924	-5.43%	68,205	9.43%	64,676	15.40%
575M MARANELLO	161,574	158,393	2.01%	158,005	2.26%	137,969	17.11%	128,353	25.88%
ENZO	3,911,956	3,644,421	7.34%	3,200,319	22.24%	2,613,040	49.71%	2,647,900	47.74%
612 SCAGLIETTI	165,248	128,527	28.57%	129,186	27.91%	135,575	21.89%	126,987	30.13%
SUPERAMERICA	359,144	330,261	8.75%	377,209	-4.79%	420,194	-14.53%	579,680	-38.04%
599 GTB FIORANO	217,349	213,401	1.85%	203,026	7.05%	189,151	14.91%	170,346	27.59%
FF	137,671	142,095	-3.11%	152,182	-9.54%	138,642	-0.70%	135,069	1.93%
F12berlinetta	241,021	248,636	-3.06%	251,135	-4.03%	233,387	3.27%	221,277	8.92%
GTC4Lusso	232,902	252,980	-7.94%	261,889	-11.07%	250,330	-6.96%	229,168	1.63%
812 SUPERFAST	392,871	415,937	-5.55%	425,630	-7.70%	374,691	4.85%	361,345	8.72%
246 GT	466,314	464,295	0.43%	400,487	16.44%	298,042	56.46%	301,282	54.78%
246 GTS	514,981	497,184	3.58%	506,571	1.66%	349,030	47.55%	340,864	51.08%
308 GT4	63,500	65,620	-3.23%	66,153	-4.01%	51,590	23.09%	51,877	22.40%
308 GTB FG	230,002	205,087	12.15%	184,722	24.51%	159,615	44.10%	160,400	43.39%
308 GTB	121,556	125,374	-3.05%	102,458	18.64%	75,417	61.18%	65,792	84.76%
308 GTS	97,951	83,811	16.87%	78,810	24.29%	63,986	53.08%	63,567	54.09%
308 GTS QV	87,105	92,506	-5.84%	100,708	-13.51%	73,649	18.27%	66,547	30.89%
328 GTB	111,214	108,993	2.04%	107,377	3.57%	96,818	14.87%	89,237	24.63%
328 GTS	121,267	122,803	-1.25%	116,978	3.67%	100,101	21.14%	90,740	33.64%
3.2 MON CAB	51,543	49,867	3.36%	47,626	8.22%	41,467	24.30%	39,970	28.95%
F40	3,029,388	2,707,979	11.87%	2,644,153	14.57%	1,762,478	71.88%	1,395,469	117.09%
MON T CAB	61,002	53,461	14.11%	48,571	25.59%	44,064	38.44%	46,411	31.44%
348 TB	76,810	82,294	-6.66%	80,602	-4.70%	67,711	13.44%	62,096	23.70%
348 TS	88,742	88,413	0.37%	86,414	2.69%	67,891	30.71%	61,685	43.86%
348 SPIDER	80,538	68,117	18.23%	65,832	22.34%	59,655	35.01%	61,153	31.70%
355 BERLINETTA	94,307	93,031	1.37%	88,161	6.97%	78,267	20.49%	71,843	31.27%
355 GTS	101,948	100,278	1.67%	97,113	4.98%	84,527	20.61%	76,991	32.42%
355 SPIDER	113,528	111,261	2.04%	110,041	3.17%	91,297	24.35%	83,775	35.52%
360 MODENA	71,272	78,271	-8.94%	80,928	-11.93%	69,097	3.15%	66,978	6.41%
360 SPIDER	90,280	85,537	5.54%	94,961	-4.93%	84,601	6.71%	81,527	10.74%
CHALLENGE STRADALE	200,155	184,673	8.38%	241,349	-17.07%	193,698	3.33%	177,441	12.80%
F430	135,318	143,368	-5.61%	143,042	-5.40%	127,633	6.02%	125,531	7.80%
F430 SPIDER	162,515	161,793	0.45%	163,462	-0.58%	142,613	13.96%	144,764	12.26%
430 SCUDERIA	249,327	241,774	3.12%	240,372	3.73%	194,973	27.88%	202,692	23.01%
SCUDERIA SPIDER 16M	318,329	319,530	-0.38%	322,655	-1.34%	288,938	10.17%	266,985	19.23%
CALIFORNIA	111,761	110,587	1.06%	114,322	-2.24%	114,566	-2.45%	98,332	13.66%
458 ITALIA	184,742	191,344	-3.45%	200,711	-7.96%	177,189	4.26%	162,105	13.96%
458 SPIDER	220,687	231,128	-4.52%	243,652	-9.43%	210,852	4.66%	196,777	12.15%
CALIFORNIA T	155,954	165,372	-5.70%	166,090	-6.10%	168,990	-7.71%	150,340	3.73%
488 GTB	263,306	270,717	-2.74%	282,886	-6.92%	261,636	0.64%	236,955	11.12%
488 SPIDER	292,534	308,742	-5.25%	321,036	-8.88%	306,697	-4.62%	279,067	4.83%
PORTOFINO	230,368	251,116	-8.26%	257,161	-10.42%	251,560	-8.42%	236,708	-2.68%
GTC4LussoT	202,104	207,117	-2.42%	214,903	-5.96%	215,185	-6.08%	204,022	-0.94%
F8TRIBUTO	375,325	397,587	-5.60%	405,345	-7.41%	376,756	-0.38%	389,562	-3.65%
ROMA	233,602	246,036	-5.05%	258,830	-9.75%	293,645	-20.45%	N/A	N/A
F8SPIDER	460,087	501,095	-8.18%	532,202	-13.55%	491,976	-6.48%	N/A	N/A