

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4725	6 Months Ago 4712	Change from 4725	1 Yr Ago 4625	Change from 4725	2 Yrs Ago 4525	Change from 4725	3 Yrs Ago 4425	Change from 4725
250 PF CPE	553,300	551,841	0.26%	585,255	-5.46%	562,080	-1.56%	599,499	-7.71%
250 GTE	406,832	386,923	5.15%	384,591	5.78%	385,362	5.57%	403,520	0.82%
250 GTL	1,575,170	1,559,762	0.99%	1,503,730	4.75%	1,696,578	-7.16%	1,439,756	9.41%
330 GT 2+2	280,382	251,008	11.70%	234,266	19.69%	244,695	14.58%	248,309	12.92%
275 GTB	2,238,581	2,052,675	9.06%	1,999,855	11.94%	2,048,378	9.29%	2,133,726	4.91%
330 GTC	598,674	542,431	10.37%	524,574	14.13%	532,147	12.50%	576,629	3.82%
275 GTB/4	3,347,397	2,478,737	35.04%	2,493,794	34.23%	2,920,933	14.60%	2,632,545	27.15%
365 GT 2+2	200,636	205,312	-2.28%	200,613	0.01%	209,031	-4.02%	234,814	-14.56%
365 GTB/4	658,569	572,711	14.99%	566,939	16.16%	593,846	10.90%	675,935	-2.57%
365 GTS/4	2,229,389	2,079,634	7.20%	2,050,754	8.71%	2,212,067	0.78%	2,245,016	-0.70%
365 GTC/4	239,208	238,250	0.40%	233,062	2.64%	223,671	6.95%	220,545	8.46%
365 GT4 2+2	72,277	56,498	27.93%	68,328	5.78%	94,973	-23.90%	82,898	-12.81%
365 GT4/BB	365,783	348,060	5.09%	345,909	5.75%	346,692	5.51%	445,970	-17.98%
400 GT & A	42,188	41,396	1.91%	36,367	16.01%	38,656	9.14%	34,589	21.97%
512 BB	268,452	236,620	13.45%	242,278	10.80%	311,404	-13.79%	279,983	-4.12%
400i GT & A	56,484	53,457	5.66%	62,532	-9.67%	48,227	17.12%	40,713	38.74%
512 BBi	261,440	237,565	10.05%	237,236	10.20%	259,117	0.90%	234,884	11.31%
TESTAROSSA	177,819	159,997	11.14%	129,213	37.62%	130,679	36.07%	111,976	58.80%
412 GT & A	52,611	49,544	6.19%	54,551	-3.56%	63,390	-17.00%	53,303	-1.30%
512 TR	280,326	248,114	12.98%	188,084	49.04%	187,285	49.68%	172,875	62.16%
456 GT	60,254	57,243	5.26%	53,854	11.88%	49,702	21.23%	48,183	25.05%
F512 M	385,000	323,727	18.93%	324,731	18.56%	328,750	17.11%	423,045	-8.99%
F50	3,248,687	2,994,315	8.50%	2,264,154	43.48%	2,339,663	38.85%	2,076,641	56.44%
550 MARANELLO	157,204	119,493	31.56%	122,704	28.12%	116,922	34.45%	114,143	37.73%
550 BARCHETTA	371,520	324,297	14.56%	320,523	15.91%	312,890	18.74%	363,080	2.32%
456M GT & A	73,978	70,400	5.08%	67,242	10.02%	66,809	10.73%	55,473	33.36%
575M MARANELLO	146,819	141,709	3.61%	134,185	9.42%	127,696	14.98%	127,787	14.89%
ENZO	3,156,754	2,705,776	16.67%	2,618,118	20.57%	2,691,857	17.27%	2,502,917	26.12%
612 SCAGLIETTI	135,634	137,572	-1.41%	133,308	1.74%	160,631	-15.56%	107,052	26.70%
SUPERAMERICA	468,514	509,500	-8.04%	323,825	44.68%	600,150	-21.93%	404,179	15.92%
599 GTB FIORANO	196,204	192,631	1.85%	184,551	6.31%	178,245	10.08%	177,550	10.51%
FF	152,793	144,307	5.88%	134,143	13.90%	137,718	10.95%	158,112	-3.36%
F12berlinetta	251,072	238,963	5.07%	228,153	10.05%	223,075	12.55%	238,174	5.42%
GTC4Lusso	261,692	257,306	1.70%	243,743	7.36%	223,846	16.91%	266,471	-1.79%
812 SUPERFAST	415,668	392,915	5.79%	364,449	14.05%	364,863	13.92%	406,259	2.32%
246 GT	337,697	283,479	19.13%	288,661	16.99%	322,448	4.73%	316,968	6.54%
246 GTS	444,480	363,377	22.32%	348,654	27.48%	385,896	15.18%	340,831	30.41%
308 GT4	61,606	56,382	9.27%	52,143	18.15%	47,100	30.80%	53,398	15.37%
308 GTB FG	178,750	160,673	11.25%	160,986	11.03%	169,050	5.74%	172,427	3.67%
308 GTB	94,169	80,019	17.68%	73,730	27.72%	62,432	50.83%	68,134	38.21%
308 GTS	62,294	64,564	-3.52%	65,995	-5.61%	62,246	0.08%	62,003	0.47%
308 GTSi	67,073	60,944	10.06%	58,386	14.88%	62,034	8.12%	58,027	15.59%
308 GTS QV	89,657	71,715	25.02%	70,789	26.65%	65,919	36.01%	73,697	21.66%
288 GTO	2,583,664	2,398,234	7.73%	2,336,900	10.56%	2,274,279	13.60%	2,408,548	7.27%
328 GTB	99,698	96,706	3.09%	93,799	6.29%	91,601	8.84%	95,964	3.89%
328 GTS	111,444	102,826	8.38%	93,640	19.01%	89,448	24.59%	91,554	21.72%
3.2 MON CAB	45,039	43,290	4.04%	41,821	7.69%	40,727	10.59%	32,301	39.44%
F40	2,372,000	1,950,741	21.59%	1,611,552	47.19%	1,445,828	64.06%	1,257,012	88.70%
MON T CAB	50,552	45,447	11.23%	45,707	10.60%	48,861	3.46%	44,243	14.26%
348 TB	76,470	65,153	17.37%	64,587	18.40%	60,546	26.30%	53,960	41.72%
348 TS	78,623	68,548	14.70%	62,768	25.26%	58,627	34.11%	54,191	45.08%
348 SPIDER	70,038	60,579	15.61%	57,832	21.11%	67,363	3.97%	59,800	17.12%
355 BERLINETTA	83,874	78,462	6.90%	78,485	6.87%	68,043	23.27%	69,099	21.38%
355 GTS	90,939	84,815	7.22%	81,124	12.10%	73,971	22.94%	72,732	25.03%
355 SPIDER	99,972	94,461	5.83%	89,269	11.99%	78,788	26.89%	74,022	35.06%
360 MODENA	74,723	72,114	3.62%	63,320	18.01%	63,440	17.79%	68,863	8.51%
360 SPIDER	93,474	85,844	8.89%	81,381	14.86%	79,400	17.73%	84,791	10.24%
CHALLENGE STRADALE	202,598	173,963	16.46%	178,603	13.43%	177,180	14.35%	197,454	2.61%
F430	140,251	129,733	8.11%	117,764	19.09%	133,455	5.09%	131,939	6.30%
F430 SPIDER	160,891	149,161	7.86%	136,715	17.68%	155,827	3.25%	149,115	7.90%
430 SCUDERIA	240,942	203,650	18.31%	193,842	24.30%	188,077	28.11%	200,383	20.24%
SCUDERIA SPIDER 16M	329,164	318,651	3.30%	279,204	17.89%	288,605	14.05%	291,475	12.93%
CALIFORNIA	114,145	113,124	0.90%	111,075	2.76%	99,528	14.69%	109,196	4.53%
458 ITALIA	195,523	183,777	6.39%	167,179	16.95%	162,721	20.16%	174,897	11.79%
458 SPIDER	237,109	217,546	8.99%	205,062	15.63%	192,176	23.38%	205,308	15.49%
CALIFORNIA T	172,357	168,040	2.57%	163,378	5.50%	148,196	16.30%	166,241	3.68%
488 GTB	279,099	270,494	3.18%	252,145	10.69%	239,737	16.42%	258,984	7.77%
488 SPIDER	324,265	315,567	2.76%	296,293	9.44%	281,324	15.26%	302,123	7.33%
PORTOFINO	265,325	261,013	1.65%	246,944	7.44%	245,637	8.02%	N/A	N/A