

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4903	6 Months Ago 4815	Change from 4903	1 Yr Ago 4803	Change from 4903	2 Yrs Ago 4703	Change from 4903	3 Yrs Ago 4603	Change from 4903
250 PF CPE	592,514	570,486	3.86%	556,864	6.40%	564,989	4.87%	584,194	1.42%
250 GTE	429,048	430,093	-0.24%	385,734	11.23%	377,895	13.54%	371,499	15.49%
250 GTL	1,702,537	1,650,975	3.12%	1,600,731	6.36%	1,581,512	7.65%	1,356,291	25.53%
330 GT 2+2	314,773	267,841	17.52%	278,381	13.07%	235,052	33.92%	226,880	38.74%
275 GTB	2,366,610	2,152,552	9.94%	2,140,271	10.58%	2,027,940	16.70%	1,953,157	21.17%
330 GTC	560,956	622,858	-9.94%	598,854	-6.33%	527,388	6.36%	505,480	10.97%
275 GTB/4	3,246,778	2,921,394	11.14%	3,111,389	4.35%	2,510,658	29.32%	2,708,130	19.89%
365 GT 2+2	233,806	221,311	5.65%	204,549	14.30%	196,999	18.68%	205,197	13.94%
365 GTB/4	633,481	651,462	-2.76%	664,589	-4.68%	570,167	11.10%	560,526	13.02%
365 GTC/4	256,826	240,530	6.78%	237,191	8.28%	230,163	11.58%	229,170	12.07%
365 GT4 2+2	74,604	71,362	4.54%	73,169	1.96%	61,721	20.87%	77,479	-3.71%
365 GT4/BB	376,727	364,137	3.46%	365,132	3.18%	335,363	12.33%	363,745	3.57%
512 BB	271,193	267,873	1.24%	272,484	-0.47%	238,028	13.93%	279,403	-2.94%
400i GT & A	61,003	58,002	5.17%	57,089	6.86%	55,153	10.61%	46,639	30.80%
512 BBi	279,465	269,072	3.86%	263,385	6.11%	233,450	19.71%	260,391	7.33%
TESTAROSSA	176,473	172,711	2.18%	180,495	-2.23%	143,070	23.35%	117,715	49.92%
412 GT & A	54,139	53,228	1.71%	52,191	3.73%	53,644	0.92%	63,023	-14.10%
512 TR	284,326	269,229	5.61%	278,236	2.19%	205,258	38.52%	172,177	65.14%
456 GT	62,552	65,245	-4.13%	63,603	-1.65%	55,932	11.84%	49,863	25.45%
F512 M	592,625	549,276	7.89%	401,875	47.47%	297,372	99.29%	317,118	86.88%
F50	4,088,158	4,138,783	-1.22%	3,574,336	14.38%	2,669,118	53.17%	2,311,662	76.85%
550 MARANELLO	179,626	176,586	1.72%	156,485	14.79%	115,011	56.18%	110,726	62.23%
550 BARCHETTA	381,325	387,076	-1.49%	378,481	0.75%	318,799	19.61%	318,723	19.64%
456M GT & A	75,800	76,956	-1.50%	77,811	-2.58%	67,959	11.54%	65,203	16.25%
575M MARANELLO	160,721	157,353	2.14%	151,585	6.03%	136,551	17.70%	128,195	25.37%
ENZO	3,772,821	3,642,231	3.59%	3,207,224	17.64%	2,610,856	44.51%	2,656,307	42.03%
612 SCAGLIETTI	143,233	130,546	9.72%	131,211	9.16%	135,582	5.64%	135,729	5.53%
SUPERAMERICA	341,153	341,262	-0.03%	414,619	-17.72%	376,038	-9.28%	586,773	-41.86%
599 GTB FIORANO	217,630	214,036	1.68%	197,886	9.98%	187,779	15.90%	172,400	26.24%
FF	137,782	142,577	-3.36%	151,970	-9.34%	137,153	0.46%	135,945	1.35%
F12berlinetta	243,640	248,405	-1.92%	250,580	-2.77%	231,966	5.03%	221,905	9.79%
GTC4Lusso	234,151	256,377	-8.67%	260,899	-10.25%	245,334	-4.56%	231,421	1.18%
812 SUPERFAST	394,052	420,483	-6.29%	417,668	-5.65%	370,252	6.43%	363,628	8.37%
246 GT	459,040	454,544	0.99%	364,429	25.96%	299,767	53.13%	312,443	46.92%
246 GTS	497,609	497,096	0.10%	478,695	3.95%	349,464	42.39%	353,043	40.95%
308 GT4	64,398	65,779	-2.10%	65,492	-1.67%	51,410	25.26%	51,203	25.77%
308 GTB FG	227,339	204,453	11.19%	178,319	27.49%	163,317	39.20%	163,267	39.24%
308 GTB	115,061	125,347	-8.21%	95,791	20.12%	76,082	51.23%	65,219	76.42%
308 GTS	93,582	83,838	11.62%	70,978	31.85%	64,474	45.15%	61,967	51.02%
308 GTS QV	89,462	92,646	-3.44%	95,786	-6.60%	74,530	20.03%	66,761	34.00%
328 GTB	110,239	108,660	1.45%	103,987	6.01%	96,317	14.45%	89,938	22.57%
328 GTS	121,874	121,340	0.44%	115,613	5.42%	98,189	24.12%	90,573	34.56%
3.2 MON CAB	50,460	49,896	1.13%	46,163	9.31%	41,315	22.13%	40,293	25.23%
F40	2,837,240	2,660,116	6.66%	2,550,016	11.26%	1,692,244	67.66%	1,400,946	102.52%
MON T CAB	56,583	53,392	5.98%	47,807	18.36%	45,473	24.43%	48,411	16.88%
348 TB	80,850	82,495	-1.99%	78,477	3.02%	67,079	20.53%	61,173	32.17%
348 TS	89,116	88,529	0.66%	85,406	4.34%	68,038	30.98%	59,953	48.64%
348 SPIDER	72,909	67,760	7.60%	66,209	10.12%	59,320	22.91%	63,490	14.84%
355 BERLINETTA	95,183	91,169	4.40%	85,995	10.68%	78,641	21.03%	69,728	36.51%
355 GTS	103,711	100,206	3.50%	93,747	10.63%	84,428	22.84%	75,921	36.60%
355 SPIDER	114,633	112,954	1.49%	105,778	8.37%	89,360	28.28%	82,478	38.99%
360 MODENA	75,388	78,587	-4.07%	78,979	-4.55%	66,554	13.27%	65,796	14.58%
360 SPIDER	90,961	91,273	-0.34%	95,489	-4.74%	83,711	8.66%	80,982	12.32%
CHALLENGE STRADALE	195,723	184,780	5.92%	232,806	-15.93%	199,278	-1.78%	175,778	11.35%
F430	137,458	143,772	-4.39%	142,219	-3.35%	124,569	10.35%	128,919	6.62%
F430 SPIDER	163,009	162,077	0.58%	162,257	0.46%	140,696	15.86%	147,863	10.24%
430 SCUDERIA	244,646	241,964	1.11%	241,748	1.20%	195,105	25.39%	198,994	22.94%
SCUDERIA SPIDER 16M	316,333	318,795	-0.77%	325,458	-2.80%	288,142	9.78%	269,158	17.53%
CALIFORNIA	111,127	111,446	-0.29%	114,400	-2.86%	114,328	-2.80%	98,522	12.79%
458 ITALIA	186,437	191,650	-2.72%	202,125	-7.76%	175,350	6.32%	162,713	14.58%
458 SPIDER	223,301	232,303	-3.88%	243,195	-8.18%	211,145	5.76%	195,511	14.21%
CALIFORNIA T	158,105	166,857	-5.25%	167,332	-5.51%	169,475	-6.71%	150,789	4.85%
488 GTB	264,571	273,826	-3.38%	281,707	-6.08%	260,028	1.75%	238,118	11.11%
488 SPIDER	294,430	311,387	-5.45%	321,005	-8.28%	305,014	-3.47%	279,587	5.31%
PORTOFINO	234,571	252,973	-7.27%	260,387	-9.91%	250,674	-6.42%	238,275	-1.55%
GTC4LussoT	205,503	205,488	0.01%	219,332	-6.31%	213,329	-3.67%	207,774	-1.09%
F8TRIBUTO	379,454	399,831	-5.10%	406,279	-6.60%	379,669	-0.06%	392,889	-3.42%
ROMA	237,082	250,565	-5.38%	257,805	-8.04%	295,760	-19.84%	N/A	N/A
F8SPIDER	463,481	515,518	-10.09%	534,935	-13.36%	494,859	-6.34%	N/A	N/A