

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4902</b>	<b>6 Months Ago 4814</b>	<b>Change from 4902</b>	<b>1 Yr Ago 4802</b>	<b>Change from 4902</b>	<b>2 Yrs Ago 4702</b>	<b>Change from 4902</b>	<b>3 Yrs Ago 4602</b>	<b>Change from 4902</b>
250 PF CPE	593,038	570,629	3.93%	554,534	6.94%	569,933	4.05%	577,861	2.63%
250 GTE	427,334	428,066	-0.17%	391,833	9.06%	379,382	12.64%	373,313	14.47%
250 GTL	1,701,087	1,651,669	2.99%	1,596,756	6.53%	1,585,629	7.28%	1,427,532	19.16%
330 GT 2+2	305,733	267,727	14.20%	280,380	9.04%	235,023	30.09%	230,233	32.79%
275 GTB	2,346,358	2,152,552	9.00%	2,157,519	8.75%	2,023,460	15.96%	1,974,739	18.82%
330 GTC	565,310	620,527	-8.90%	597,960	-5.46%	526,606	7.35%	510,688	10.70%
275 GTB/4	3,201,894	2,918,617	9.71%	3,203,407	-0.05%	2,507,450	27.70%	2,771,448	15.53%
365 GT 2+2	230,229	220,484	4.42%	202,241	13.84%	197,887	16.34%	207,324	11.05%
365 GTB/4	635,178	652,739	-2.69%	663,267	-4.23%	569,308	11.57%	565,212	12.38%
365 GTC/4	256,453	242,177	5.89%	238,239	7.65%	231,107	10.97%	228,054	12.45%
365 GT4 2+2	74,570	70,767	5.37%	72,966	2.20%	63,060	18.25%	80,950	-7.88%
365 GT4/BB	378,624	365,523	3.58%	365,900	3.48%	337,886	12.06%	358,785	5.53%
512 BB	269,652	268,773	0.33%	270,210	-0.21%	239,639	12.52%	294,837	-8.54%
400i GT & A	59,442	58,165	2.20%	57,076	4.15%	57,402	3.55%	47,081	26.25%
512 BBi	256,751	267,517	-4.02%	262,847	-2.32%	234,559	9.46%	260,637	-1.49%
TESTAROSSA	176,753	172,857	2.25%	179,772	-1.68%	138,486	27.63%	120,125	47.14%
412 GT & A	53,355	53,301	0.10%	52,236	2.14%	54,297	-1.73%	66,291	-19.51%
512 TR	281,612	269,110	4.65%	282,562	-0.34%	196,858	43.05%	176,432	59.62%
456 GT	62,852	65,294	-3.74%	62,857	-0.01%	55,488	13.27%	49,580	26.77%
F512 M	576,548	548,751	5.07%	401,458	43.61%	302,514	90.59%	318,771	80.87%
F50	4,028,697	4,138,783	-2.66%	3,486,726	15.54%	2,567,724	56.90%	2,317,092	73.87%
550 MARANELLO	178,139	177,018	0.63%	157,753	12.92%	116,785	52.54%	107,641	65.49%
550 BARCETTA	385,371	387,379	-0.52%	378,042	1.94%	319,547	20.60%	316,434	21.79%
456M GT & A	76,197	76,739	-0.71%	76,377	-0.24%	67,898	12.22%	65,463	16.40%
575M MARANELLO	160,844	157,526	2.11%	148,448	8.35%	136,018	18.25%	128,175	25.49%
ENZO	3,716,984	3,635,821	2.23%	3,210,936	15.76%	2,617,506	42.00%	2,664,520	39.50%
612 SCAGLIETTI	135,172	130,570	3.52%	132,170	2.27%	134,894	0.21%	140,128	-3.54%
SUPERAMERICA	332,393	344,763	-3.59%	437,308	-23.99%	357,300	-6.97%	590,428	-43.70%
599 GTB FIORANO	217,442	214,604	1.32%	195,545	11.20%	187,109	16.21%	174,322	24.74%
FF	138,618	143,460	-3.38%	151,808	-8.69%	136,537	1.52%	136,484	1.56%
F12berlinetta	245,362	248,277	-1.17%	250,319	-1.98%	230,980	6.23%	222,408	10.32%
GTC4Lusso	234,824	256,754	-8.54%	260,377	-9.81%	245,534	-4.36%	233,229	0.68%
812 SUPERFAST	395,731	422,239	-6.28%	415,285	-4.71%	369,112	7.21%	364,794	8.48%
246 GT	455,648	448,307	1.64%	346,400	31.54%	296,621	53.61%	318,023	43.28%
246 GTS	492,509	498,617	-1.22%	465,863	5.72%	350,161	40.65%	362,486	35.87%
308 GT4	64,854	65,895	-1.58%	64,416	0.68%	51,602	25.68%	50,790	27.69%
308 GTB FG	225,952	204,203	10.65%	174,961	29.14%	163,919	37.84%	165,007	36.93%
308 GTB	111,868	125,392	-10.79%	93,107	20.15%	75,567	48.04%	65,039	72.00%
308 GTS	90,946	83,964	8.32%	67,292	35.15%	65,008	39.90%	61,582	47.68%
308 GTS QV	89,655	92,646	-3.23%	93,083	-3.68%	74,223	20.79%	66,578	34.66%
328 GTB	110,026	108,660	1.26%	102,149	7.71%	95,717	14.95%	90,243	21.92%
328 GTS	121,784	120,512	1.06%	114,491	6.37%	97,326	25.13%	90,414	34.70%
3.2 MON CAB	50,091	50,030	0.12%	45,467	10.17%	41,574	20.49%	40,451	23.83%
F40	2,754,267	2,649,123	3.97%	2,500,633	10.14%	1,670,213	64.91%	1,411,349	95.15%
MON T CAB	55,266	53,420	3.46%	47,425	16.53%	46,132	19.80%	48,539	13.86%
348 TB	81,498	82,509	-1.23%	77,651	4.95%	66,097	23.30%	60,409	34.91%
348 TS	89,254	88,836	0.47%	84,828	5.22%	67,306	32.61%	59,047	51.16%
348 SPIDER	68,882	67,413	2.18%	67,124	2.62%	59,015	16.72%	64,588	6.65%
355 BERLINETTA	95,542	90,465	5.61%	84,918	12.51%	78,630	21.51%	68,835	38.80%
355 GTS	104,260	100,188	4.06%	92,084	13.22%	84,139	23.91%	75,190	38.66%
355 SPIDER	114,984	114,990	-0.01%	103,497	11.10%	89,123	29.02%	81,221	41.57%
360 MODENA	77,137	79,175	-2.57%	77,394	-0.33%	65,205	18.30%	65,161	18.38%
360 SPIDER	91,084	92,897	-1.95%	95,349	-4.47%	83,099	9.61%	80,524	13.11%
CHALLENGE STRADALE	196,853	184,780	6.53%	224,614	-12.36%	195,582	0.65%	174,692	12.69%
F430	139,846	143,850	-2.78%	141,885	-1.44%	122,799	13.88%	130,264	7.36%
F430 SPIDER	163,633	162,038	0.98%	161,732	1.18%	139,836	17.02%	149,835	9.21%
430 SCUDERIA	242,392	241,591	0.33%	241,576	0.34%	194,959	24.33%	196,099	23.61%
SCUDERIA SPIDER 16M	317,532	318,422	-0.28%	325,704	-2.51%	288,091	10.22%	272,845	16.38%
CALIFORNIA	110,544	111,571	-0.92%	114,483	-3.44%	113,988	-3.02%	98,866	11.81%
458 ITALIA	187,292	191,648	-2.27%	202,201	-7.37%	173,708	7.82%	162,707	15.11%
458 SPIDER	224,556	232,603	-3.46%	242,417	-7.37%	211,504	6.17%	194,868	15.23%
CALIFORNIA T	158,883	167,566	-5.18%	168,160	-5.52%	168,933	-5.95%	150,655	5.46%
488 GTB	265,572	275,143	-3.48%	280,776	-5.41%	258,975	2.55%	238,732	11.24%
488 SPIDER	295,732	311,906	-5.19%	321,363	-7.98%	303,809	-2.66%	280,225	5.53%
PORTOFINO	237,122	253,474	-6.45%	264,733	-10.43%	250,261	-5.25%	240,497	-1.40%
GTC4LussoT	207,400	206,476	0.45%	221,788	-6.49%	210,605	-1.52%	210,200	-1.33%
F8TRIBUTO	382,337	400,428	-4.52%	405,848	-5.79%	378,675	0.97%	392,917	-2.69%
ROMA	238,578	252,011	-5.33%	256,191	-6.87%	298,067	-19.96%	N/A	N/A
F8 SPIDER	465,904	518,507	-10.15%	537,886	-13.38%	489,419	-4.80%	N/A	N/A